



M2020-624^{Q&As}

IBM Risk Analytics for Governance Risk and Compliance Sales Mastery
Test v1

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QUESTION 1

OpenPages GRC can be extended to address other areas of risk and compliance initiatives. What functional areas or processes could buyers benefit from when using the OpenPages GRC Platform?

- A. Vendor risk management, business continuity management
- B. Credit risk, liquidity risk
- C. Human resources, expense reporting
- D. IT governance, marketing campaigns

Correct Answer: D

QUESTION 2

The IBM GRC solution consists of what group of standard modules?

- A. IT Governance, Market Risk, Audit, Operational Risk, Policy Compliance Management
- B. IT Governance, Financial Control Management, Audit, Operational Risk, Policy Compliance Management
- C. IT Governance, Market Risk, Audit, Operational Risk, Vendor Risk management
- D. IT Governance, Credit Risk, Audit, Operational Risk, Policy Compliance Management

Correct Answer: B

http://public.dhe.ibm.com/software/data/cognos/documentation/openpages/en/6.2.1/OP_All_Modules_Overview.pdf
(page iii, see table of contents, chapter 1. Introduction)

QUESTION 3

Which of the following statements is a principle of GRC convergence?

- A. Requires collaboration and coordination.
- B. Enables the client to assess risks many times and satisfy few.
- C. Is a natural occurrence in any organization.
- D. Has no impact on the culture or the organisation.

Correct Answer: A

QUESTION 4

What is one of the most common issues to listen for from a client who would benefit from deploying IBM OpenPages



GRC solution?

- A. The client is looking for an advanced calculation engine to calculate capital and market values.
- B. The organization is designed around a soloed approach, resulting in redundant data collection and an expensive model to maintain.
- C. Business users would like to be more proactive and look for trends in the business using predictive analytics.
- D. Report users require a XBRL format report to present to regulators.

Correct Answer: C

QUESTION 5

OpenPages PCM is a critical component of implementing an enterprise-wide governance and risk framework. Which benefit can be found within OpenPages PCM?

- A. Provides the compliance team with the ability to view and monitor overall organizational compliance posture in single dimensions.
- B. Provides a static approach to compliance that with standardized procedures and naming conventions.
- C. Delivers static reports that can be used to ensure compliance risks are understood and guarantee that issues are remediated quickly.
- D. Provides the compliance team with the ability to view and monitor overall organizational compliance posture in multiple dimensions.

Correct Answer: D

<http://public.dhe.ibm.com/common/ssi/ecm/en/ytd03088usen/YTD03088USEN.PDF> (page 2, 3rd row third column of the table)

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