



# M2020-620<sup>Q&As</sup>

IBM Risk Analytics Sales Mastery Test v1

**Pass IBM M2020-620 Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/m2020-620.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by IBM Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





### QUESTION 1

Clients using Smarter Analytics are able to transition data into better business decisions to drive better outcomes.

How does IBM Business Analytics summarize the process to drive better outcomes from data?

- A. Align - Anticipate - Act
- B. Aim - Allow - Authorize
- C. Automate - Animate - Actuate
- D. Anticipate - Automate - Authorize

Correct Answer: A

Reference: [https://www-304.ibm.com/connections/blogs/bcde08b8-816c-42a8-aa37-5f1ce02470a9/entry/march\\_22\\_2012\\_11\\_16\\_am34?lang=en\\_us](https://www-304.ibm.com/connections/blogs/bcde08b8-816c-42a8-aa37-5f1ce02470a9/entry/march_22_2012_11_16_am34?lang=en_us)(First three bullets on the page)

---

### QUESTION 2

Which of the following is a Buy-side market segment for IBM Risk Analytics?

- A. Hedge Funds
- B. Banks
- C. Aviation markets
- D. Local Government

Correct Answer: A

### QUESTION 3

How does IBM describe the benefits of horizontal integration?

- A. Better integration of data elements cross the business
- B. Elimination of silos and enablement of a comprehensive view of risks
- C. Better granularity of risk measures in the middle office
- D. Improvements of measure of credit risk from front to back of the enterprise

Correct Answer: A

Reference: [http://www.ibm.com/investor/events/investor0512/presentation/04\\_Enterprise\\_Productivity.pdf](http://www.ibm.com/investor/events/investor0512/presentation/04_Enterprise_Productivity.pdf) (slide 6and7)

---



#### QUESTION 4

IBM Risk Analytics is focused on delivering client impact with solutions that address key industry imperatives.

Which industry imperative is addressed in all the financial market segments?

- A. Claims Optimization
- B. Financial and Operational Risk Analytics
- C. Settlement risk
- D. Algorithmic trading

Correct Answer: A

---

#### QUESTION 5

What are two of the key weighted assessment criteria used to assess the industry solution in the Chartis 2011 RiskTech100?study of the top technology companies active in the risk management market?

- A. Market presence and organizational strength
- B. Data handling and processing speed
- C. Organizational strength and data handling
- D. Processing speed and market presence

Correct Answer: A

Reference:[http://chartis-research.com/files/RiskTech100-2011-FullReport\\_RR1120.pdf](http://chartis-research.com/files/RiskTech100-2011-FullReport_RR1120.pdf)(page 6, see success factors)

[M2020-620 VCE Dumps](#)

[M2020-620 Practice Test](#)

[M2020-620 Study Guide](#)