



M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Based on feedback from IBM clients on the shifting landscape, which of the following is a spending priority?

- A. Accelerate risk management while meeting regulatory requirements.
- B. Reduce the cost of new systems acquisitions.
- C. Increase appointment of Risk Management head count.
- D. Improve Algorithmic trading platforms.

Correct Answer: C

Reference: [http://www.ibmbigdatahub.com/blog/analytics-banking-services\(risk analytics, first para\)](http://www.ibmbigdatahub.com/blog/analytics-banking-services(risk analytics, first para))

QUESTION 2

What business improvements will the IBM Risk Analytics solution set help a business achieve?

- A. Reduced cost of IT procurement
- B. Mitigation of Credit and Market Losses
- C. Increased efficiency of Algorithmics Trading platform
- D. Improving propensity analysis

Correct Answer: B

Reference: <http://www-01.ibm.com/software/analytics/risk-management/credit-risk-management/>

QUESTION 3

Which one of the following risk types can the Algorithmics Risk Analytics solution set help measure, manage and mitigate?

- A. Liquidity Risk
- B. Information Security Risk
- C. Operational Risk
- D. Systems Risk

Correct Answer: A

Reference: [http://www-01.ibm.com/software/analytics/algorithmics/\(first para\)](http://www-01.ibm.com/software/analytics/algorithmics/(first para))



QUESTION 4

What is one of the key benefits that IBM Risk Analytics focuses on delivering to meet the identified industry imperatives?

- A. Improved customer life cycle management
- B. End to end process improvement
- C. Increased customer profitability
- D. Risk aware business processes

Correct Answer: D

QUESTION 5

How does IBM describe the benefits of horizontal integration?

- A. Better integration of data elements cross the business
- B. Elimination of silos and enablement of a comprehensive view of risks
- C. Better granularity of risk measures in the middle office
- D. Improvements of measure of credit risk from front to back of the enterprise

Correct Answer: A

Reference: http://www.ibm.com/investor/events/investor0512/presentation/04_Enterprise_Productivity.pdf (slide 6 and 7)

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