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QUESTION 1

A stakeholder in a project has been classified as having no interest but high power/influence on the power/interest grid. Which of the following would be an appropriate way of managing this stakeholder?

- A. Ignore.
- B. Watch.
- C. Keep on side.
- D. Keep informed.

Correct Answer: B

QUESTION 2

In which of the following circumstances do buyers have high bargaining power?

- A. When available sources of supply are available and easy to find.
- B. When the cost of a product or service is low.
- C. When switching costs are high.
- D. When the supplier brand is powerful.

Correct Answer: A

QUESTION 3

Which of the following terms may be used to describe the attitude of a stakeholder who is NOT in favour of the project but is probably not actively opposed to it?

- A. Opponent.
- B. Neutral.
- C. Critic.
- D. Blocker.

Correct Answer: C

QUESTION 4

Which of the following is likely to be an input into the Analysing the Needs stage of the business analysis process model?



- A. Shortlist of business options.
- B. Validated requirements document,
- C. The business case.
- D. Agreed business activity model

Correct Answer: D

QUESTION 5

A use case Place Order must always invoke a related use case Check Credit. How is the association between the two use cases shown?

- A. By a solid line with no arrowhead or stereotype.
- B. By a broken, arrowed line stereotyped with the word .
- C. By a broken, arrowed line stereotyped with the word >.
- D. By a broken, arrowed line stereotyped with the word .

Correct Answer: D

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