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# INTEGRATION-ARCHITECTURE- DESIGNER<sup>Q&As</sup>

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### QUESTION 1

Universal Containers (UC) uses Salesforce to create and manager accounts and opportunities. With Salesforce being the master of records, the opportunities on existing accounts are required to be updated with product usage statistics from an on-premise usage tracking system that is capable of participating in contract-first integration.

Which three steps should the Integration Architect consider given that UC does not want any custom development in Salesforce?

- A. Create a Workflow outbound message during Opportunity creation and provide the Opportunity ID and Session ID to the remote system.
- B. Use a REST API callback to update the Opportunity record with the product usage data from the remote system.
- C. Create a Process Builder outbound message during Opportunity creation and provide the Opportunity ID and Session ID to the remote system.
- D. Use a SOAP API callback to update the Opportunity record with the product usage data from the remote system.
- E. Generate a partner WSDL in Salesforce and provide it to the remote system to create a client stub.

Correct Answer: ADE

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### QUESTION 2

Universal Containers has decided that they will be using the bulk API to migrate the existing data into Salesforce as they will be importing a total of 80 million records.

While planning for the data migration, what techniques should the Architect recommend to make sure the load go according to schedule?

Choose 2 answers

- A. Pre-process data that the triggers and workflows can be deactivated.
- B. Perform a test load using a full Sandbox prior to the Production load.
- C. Perform loads over a weekend server resource availability.
- D. Leverage several workstations, loading different objects simultaneously.

Correct Answer: AB

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### QUESTION 3

Universal Containers has a requirement for all accounts that do NOT qualify for a business extension (Custom field on the account record) for the next month to send a meeting invite to their contacts from the marketing automation system to discuss the next steps. It is estimated there will be approximately 1Million contacts per month. What is the recommended solution?

- A. Use Batch Apex.



B. Use Time-based workflow rule.

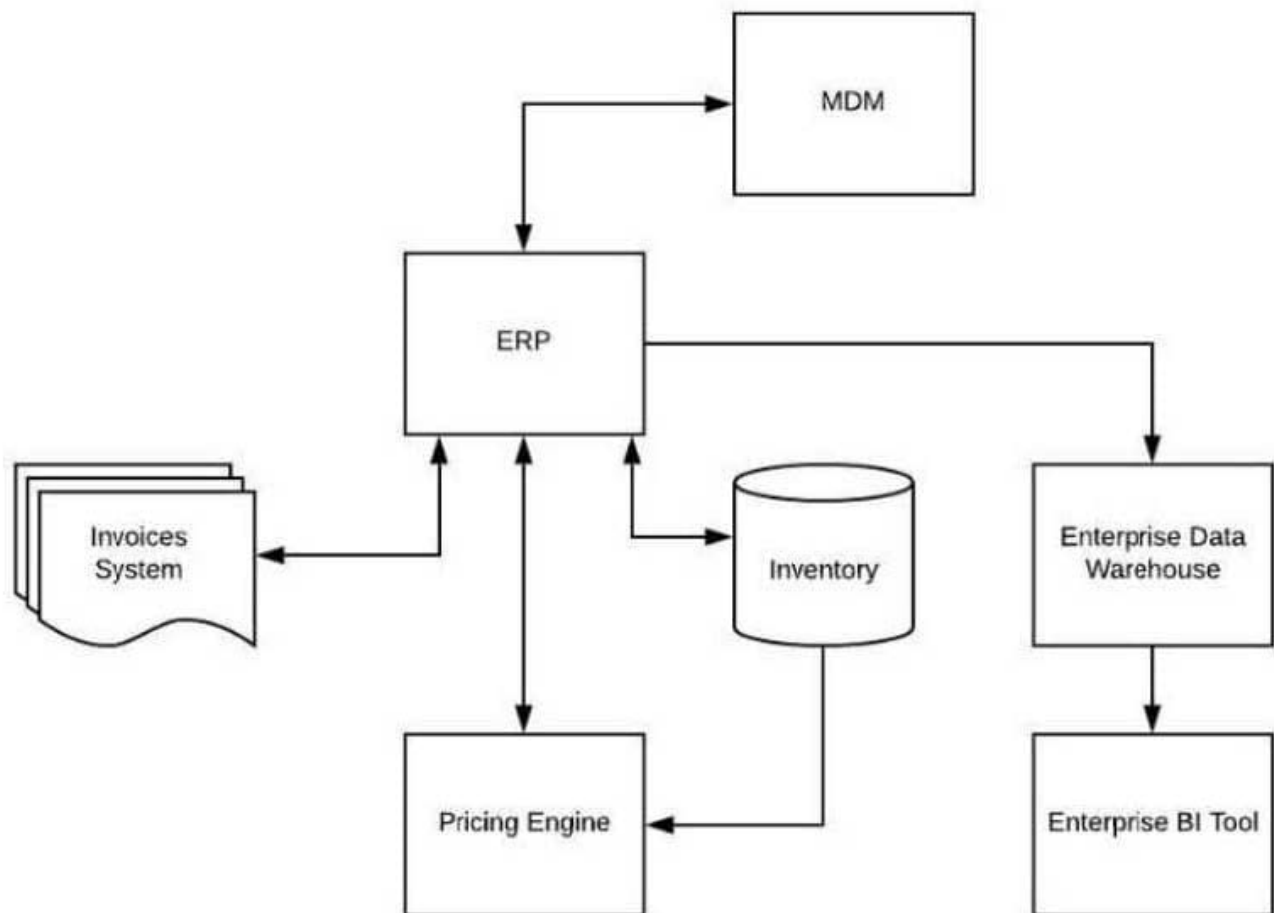
C. Use Process builder.

D. Use Trigger.

Correct Answer: A

#### QUESTION 4

A large enterprise customer with the following system landscape is planning to implement Salesforce Sales Cloud.



The following business processes need to be supported in Salesforce:

1.

Sales Consultants should be able to have access to current inventory.

2.

Enterprise Resource Planning System(ERP) is the system of record for pricing information.

3.



Quotes should be generated in Salesforce with pricing from ERP.

4.

Sales Management uses a Enterprise Business Intelligence (BI) tool to view Sales dashboards.

5.

Master Data Management (MDM) is the system of record for customers and prospects.

6.

Invoices should be accessible in Salesforce.

Which systems in the landscape should the Integration Consultant consider to be integrated with Salesforce to support the business requirements?

- A. ERP, Invoices system, Data Warehouse and BI Tool
- B. ERP, Inventory, Pricing Engine, Invoices system
- C. ERP, MDM, BI tool and Data Warehouse
- D. ERP, MDM, Data Warehouse, Invoices system

Correct Answer: B

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## QUESTION 5

Universal containers is planning to implement Salesforce as their CRM system. Currently they have the following systems

1.

Leads are managed in a Marketing System.

2.

Sales people use Microsoft Outlook to enter contacts, emails and manage activities.

3.

Inventory, Billing and Payments are managed in their ERP system.

4.

The proposed CRM system is expected to provide Sales and Support people the ability to have a single view of their customers and manage their contacts, emails and activities in Salesforce CRM.

What should an Integration Consultant consider to support the proposed CRM system strategy?

- A. Plan for migration of customer and sales data across systems on a regular basis to keep them in sync.
- B. Evaluate current and future data and system usage and then identify potential integration requirements to Salesforce.



- C. Explore Out of box Salesforce connectors for integration with ERP, Marketing and Microsoft Outlook systems.
- D. Propose a middleware system that can support interface between systems with Salesforce.

Correct Answer: B

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