

# INDUSTRIES-CPQ-DEVELOPER<sup>Q&As</sup>

Salesforce Certified Industries CPQ Developer

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#### **QUESTION 1**

Which of these rule types can you use to ensure that a valid combination of products is added to the Can:?

- A. Availability
- B. Compatibility
- C. Eligibility
- D. All of the above

Correct Answer: B

#### **QUESTION 2**

You don\\'t set entity paths for root scopes.

A. True

B. False

Correct Answer: A

#### **QUESTION 3**

In Vlocity Cart, how are the prices in the selectable Product List calculated?

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- A. Using list pricing as defined on the price list with no calculation
- B. Using Advanced Rules pricing rules

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- C. Using Context Rules associated with the price list
- D. All of the above

Correct Answer: A

#### **QUESTION 4**

In Vlocity Cart, what does the Submit Order button do?

Note: This question displayed answer options in random order when taking this Test.

A. Invokes the CPQ API to create assets, sets the order status to Activated, and navigate the user to the account

B. invokes an OmniScript which calls the CPQ API to create assets, set the order status to Activated, and navigate the user to the account

C. Invokes a Flow to create assets, set the order status to Activated, and navigate the user to the account

D. Invokes an OmniScript to complete the order process and collect billing information

Correct Answer: B

#### **QUESTION 5**

Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. Instantiate the persistent cart
- B. Allow users to select products from the shared product catalog and add them to the cart
- C. Submit the order and return to the account
- D. Allow users to review applicable promotions
- E. Use multiple OmniScripts to get products

Correct Answer: ABC

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