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QUESTION 1

How are promotions applied to an order in Vlocity Cart?

- A. By clicking on Add to Cart for a promotion in the promotions list
- B. Automatically using context rules
- C. By running the Promotion Hierarchy Batch job
- D. By clicking the Take me there configuration icon

Correct Answer: A

QUESTION 2

What is a layout section in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. A mechanism to group facets
- B. A Lightning user interface control
- C. a container for a Visualforce page
- D. A WYSIWYG page editor within the Product Console

Correct Answer: C

QUESTION 3

When you use multiple price lists...

- A. You can assign more than one base price to the same product.
- B. You don't need the Salesforce price book.
- C. You can ignore affectivity time frames.

Correct Answer: A

QUESTION 4

What is Vlocity Guided Selling used for? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

For customers and partners who can self-order



- A. To reduce average call handling time and agent training
- B. To provide a better customer experience
- C. To replace the regular Vlocity Cart for order capture
- D. To use functions not found with the Vlocity Cart for order capture
- E. To train agents in selling processes before they use the regular Vlocity Cart
- F. To include helpful instructions for agents

Correct Answer: ABCF

QUESTION 5

To ignore the base price of a child product in a promotion and change it to a different price, what would you use?

Note: This question displayed answer options in random order when taking this Test.

- A. An override
- B. A price list entry
- C. An adjustment
- D. A rule

Correct Answer: A

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