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**QUESTION 1**

A small customer has given you a list of requirements.

Which requirement indicates the company will require an HPE Aruba solution, rather than an HPE OfficeConnect solution?

- A. secure guest and employee access
- B. 802.11ac wireless support
- C. uplinks that support up to 10 GbE
- D. high-density deployment that supports UCC

Correct Answer: D

QUESTION 2

You have proposed an Aruba ESP (Edge Services Platform) Unified Infrastructure solution to a customer. The customer is also considering a Cisco Meraki solution. What are Aruba advantages that you should emphasize?

- A. Aruba is much simpler than Meraki and offers cloud-based management, while Meraki does not.
- B. Aruba offers a broad portfolio of Wi-Fi 6 APs while Meraki does not yet support Wi-Fi 6.
- C. Aruba offers more architectural options than Meraki; Aruba has one product line specialized for branch and another one specialized for campus.
- D. As compared to Meraki, Aruba offers richer features, such as Client Match, Air Slice, and more third-party integrations.

Correct Answer: C

QUESTION 3

A retailer has large stores that have Inconsistent 5G coverage, which leads to complaints from customers. The retailer wants a simple way to give customers the 5G experience. Which Aruba feature should you emphasize to address these goals?

- A. Dynamic Segmentation
- B. Air Pass
- C. Smart Rate
- D. Zero Touch Provisioning

Correct Answer: B

**QUESTION 4**

You are proposing an Aruba ESP (Edge Services Platform) solution for a customer's campus. The solution includes a Unified Infrastructure with Aruba APs, Aruba gateways, and Aruba CX switches.

The customer asks about the protection that the solution will provide for real-time and mission-critical applications.

What is one key point that you should make?

- A. Aruba Central can be deployed as an active-standby cluster at the customer's site to protect applications from downtime.
- B. Active/active clustering in gateways and Virtual Switching Extension (VSX) in Aruba CX switches protect these applications from downtime.
- C. The customer only needs to be concerned about gateway redundancy, and redundant gateways protect traffic with active-standby operation.
- D. Air Slice in Aruba APs and Aruba CX switches provide end-to-end protection for these applications.

Correct Answer: C

QUESTION 5

You are proposing an Aruba Instant On solution to a customer who is also considering Meraki. Which key Aruba Instant On advantage should you point out?

- A. Instant On gives customers the power of AIOPs, while Meraki solutions have limited intelligence.
- B. Instant On solutions can seamlessly grow into Aruba ESP solutions, while Meraki limits growth
- C. Instant On licensing lets customers license for specific features, while Meraki has an all-in-one license.
- D. Instant On provides more management options than Meraki, but at a lower TCO.

Correct Answer: B

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