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QUESTION 1

What is a trend that is making it more difficult for customers to secure their networks?

A. Customers lack options for firewalls, intrusion detection systems (IDS), and intrusion protection systems (IPS).

B. Customers are connecting more loT devices to their network, and the devices quKkly come under attack.

C. Laptops are making up a higher proportion of connected devices than ever, and laptop security is weak.

D. Industry analysts are de-emphasizing perimeter security, but perimeter security remains the most important aspect of security.

Correct Answer: D

QUESTION 2

What is one benefit of the Aruba Instant On mobile app for partners?

A. The app integrates with Aruba Central, which allows customers to win more sates by emphasizing Central\\'s AlOPs benefits

B. The app provides remote management, so that partners can easily offer management services for multiple Instant On customers.

C. The app provides simplified proposal and quoting toots, designed to help partners close Instant On sates more quickly.

D. The app opens another revenue stream for partners because customers must purchase licenses to use it.

Correct Answer: A

QUESTION 3

Which 8400 switch software tool helps network administrators avoid configuration errors?

A. Aruba NetEdit

B. Time-series database

C. Zero-Touch Provisioning

D. HPE Smart Rate Ports

Correct Answer: A

QUESTION 4

You are proposing an Aruba Instant On solution to a customer who is also considering Meraki. What key Aruba Instant

On advantage should you point out?

A. Instant On provides a streamlined feature set to reduce TCO. while Ubtquiti builds m too much functionality in the base product, making It too expensive.

B. Instant On Integrates with Aruba ClearPass to deliver Zero Trust Security, while Ubiquitl has limited security features.

C. Instant On combines advanced features with management simplicity, while Ubiquiti Is complex to set up and requires additional components for advanced features.

D. Instant On solutions can seamlessly grow Into Aruba ESP solutions, while Ubiquitl only offers SMB solutions.

Correct Answer: C

QUESTION 5

A large entertainment venue needs a location-based solution to enhance the guest experience, and you have recommended Aruba Meridian and beacons. What is one benefit of Meridian that you should emphasize?

A. It integrates with Aruba ClearPass to track users\' location and log suspicious activity, this improves the security of the venue and protects the customer\\'s assets.

B. It provides proactive testing of the performance of the guest user network, which ensures that guests have a good experience and are satisfied.

C. It has built-in Bluetooth-based analytics, which give the customer more insight into how guests are using the space and interacting with the venue\\'s mobile app.

D. It delivers wayfinding services based on GPS. Because GPS is the best option for large indoor environments, guests have a better experience.

Correct Answer: C