# HPE2-W02<sup>Q&As</sup>

Selling Aruba Products and Solutions

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#### **QUESTION 1**

What is the Aruba Experience Edge Platform?

- A. It is an experience-driven portal that provides access to a partnership ecosystem with Aruba technology partners.
- B. It complies the suite of products in the Aruba SD-WAN solution, including edge gateways and centralized gateways.
- C. It is analytics-driven security framework that includes Aruba IntroSpect, RF Protect, and ClearPass.
- D. It comprises the Aruba infrastructure, software, and partnerships that work together to improve user network experiences.

Correct Answer: D

#### **QUESTION 2**

What business benefit does Aruba AirMatch provide?

- A. better load balancing and availability for controllers
- B. enhanced user experience in dense environments
- C. simpler troubleshooting with AP and client tracking
- D. better security through matching policies on wireless and wired

Correct Answer: B

Reference: https://h20195.www2.hpe.com/V2/getpdf.aspx/c05279008.pdf?ver=2

#### **QUESTION 3**

A customer needs a wired solution upgrade. Which characteristic indicates a good prospect for an Aruba switching solution?

- A. The customer has found cloud applications to be too expensive and wants to limit their use.
- B. The customer needs a wireless upgrade as well and wants better wired and wireless integration.
- C. The customer considers cost the primary concern and is not worried about performance, security, or visibility.
- D. The customer is a small business with about 60 employees and needs a simple, plug-and-play solution.

Correct Answer: B

### **QUESTION 4**

What is one challenge that is pushing customers toward SD-WAN solutions?



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- A. need to move to exclusive MPLS for branch connections
- B. lack of control over and visibility into WAN traffic
- C. insufficient security expertise in IT staff at branches
- D. too few products and solutions at the branches across their WAN

Correct Answer: A

Reference: https://searchnetworking.techtarget.com/feature/SD-WAN-technology-eases-networkoperational-challenges

#### **QUESTION 5**

How do Aruba IntroSpect and Aruba ClearPass work together to increase value for customers?

- A. ClearPass provides Guest Wi-Fi management, while IntroSpect offers the customizable portal which includes social logins.
- B. IntroSpect provides centralized encryption that combines with deep packet inspection from the ClearPass firewall to provide trusted traffic.
- C. ClearPass Sensors are placed in areas with high mobile wireless traffic. They send information to IntroSpect, which used machine learning analytics to analyze Wi-Fi performance and provide suggestions for how to improve performance.
- D. IntroSpect detects anomalies and once an Entuty360 Risk Score reaches a certain level, it can send an alert to ClearPass, which can invoke a range of responses based on pre-defined.

Correct Answer: C

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