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QUESTION 1

Which acquisition adds advanced data management capabilities for hyperconverged data centers?

A. Aruba

B. Niara

C. SimpliVity

D. Cloud Cruiser

Correct Answer: C

Explanation: https://www.hpe.com/emea_europe/en/integrated-systems/simplivity.html

QUESTION 2

A customer has an Aruba Mobile First Network. Which need indicates that the customer could be a good prospect for anadditional Aruba security solution?

A. the need to protect servers against malware at the silicon level

B. the need to track meeting room utilization

C. the need to encrypt big data and archived data

D. the need to secure guest and BYOD access

Correct Answer: D

QUESTION 3

How does Aruba ClearPass help to enable an HPE IntelligentWorkspace solution?

A. It provides the engine for integrating location-based services and automating workflows.

B. It provides a developer kit for creating location-based service applications.

C. It provides identity management for users and policy-basedcontrol over IoT devices.

D. It provides a repository of built-in apps, such as dynamic space scheduling.

Correct Answer: C

QUESTION 4

What is one trend that is driving customers to implement Hadoop?

A. the development of SQL databases

B. the shift toward systems of record

C. the proliferation of unstructured data

D. theexpansion of structured data

Correct Answer: C

QUESTION 5

Which advantage does the Industry Business Value Frameworks (iBVFs) tool give you in customer conversations?

A. You can quickly find funding strategies that businesses in their industry commonly use.

B. You are better able to talk with them in language that is common to their business.

C. It enables you to calculate on-the-fly cost models and ROI.

D. It provides a graphical representation of the strengths of HPE solutions over competitor solutions.

Correct Answer: B

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