



HPE2-E68^{Q&As}

Introduction to Selling HPE Solutions

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**QUESTION 1**

A budget-conscious SMB customer wants a shared storage solution for all of its unstructured data. What is the ideal type of storage architecture for this client?

- A. NAS
- B. SAN
- C. DAS
- D. LTO

Correct Answer: B

QUESTION 2

How can HPE OneView make your IT teams more effective and productive? (Select two.)

- A. It can manage software updates for all major operating systems and applications.
- B. It provides a specialized interface to accommodate each server model.
- C. It provides an activity feed with real time alerts.
- D. It offers the ability to use Telnet or SSH for management viewing.
- E. It offers a single-pane-of-glass view for managing all HPE servers.

Correct Answer: CD

QUESTION 3

Which HPE solutions feature SDS? (Select two.)

- A. HPE Hyper Converged 250.
- B. HPE 3FAR StoreServ 8200.
- C. HPE MSA 2042.
- D. HPE StoreVirtual VSA.
- E. HPED6000.

Correct Answer: CD

QUESTION 4



Which type of servers are designed according to a standardized measurement system called Us?

- A. tower
- B. rack
- C. blade
- D. desktop

Correct Answer: B

QUESTION 5

What is one way that HPE stands out in the server market?

- A. The HPE server portfolio offers many diverse architectures and a management platform designed for each architecture.
- B. HPE offers the only end-to-end data center management environment.
- C. The HPE server portfolio is focused on the SMB market.
- D. HPE products are consistently less expensive than competing servers.

Correct Answer: B

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