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HPE Edge-to-Cloud Solutions

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QUESTION 1

Why should HPE partners understand the advantages that HPE Financial Services offer?

A. By 2019 a majority of companies will be using leasing options.

B. In 2017 a majority of companies moved their services from private cloud to public could.

C. By 2018 a majority of companies will increase their IT budgets by 25%.

D. By 2021 a majority of IT expenditures will be based on pay-as-you-go and pay-per use models.

Correct Answer: A

QUESTION 2

What is one imperative for IT in order to support today\\'s new generation of apps and data?

A. IT must extend change management lifecycles to reduce risk.

B. IT must be able to scale quickly and seamlessly.

C. IT must expand the data center footprint.

D. IT must deploy IoT devices that support next-gen analytic workloads.

Correct Answer: D

QUESTION 3

What has been a hallmark of HPE from the time it started?

A. innovative solutions

B. converged infrastructure

C. conventional paradigms

D. IT as a service

Correct Answer: A

QUESTION 4

A customer states that their company already has a mix of private and public cloud services, and they find it complex to manage. What should you explain about HPE Hybrid IT?

A. HPE Hybrid IT removes public cloud service from the mix, making the solution easier to control and more scalable.

B. HPE Hybrid IT provides a unified view of all IT resources, including both on-premises and off-premises resources.

C. HPE Hybrid IT transforms traditional composable resource pools into pools in which storage and servers scale together.

D. HPE Hybrid IT helps IT operations spend more time maintaining critical services rather than responding to line-of-business demands.

Correct Answer: B

QUESTION 5

What is one way today\\'s apps and data are different from the past?

A. They live on multiple platforms, from the data center, the cloud, and the network edge.

B. They are more likely to be coded with proprietary software languages.

C. They are consolidated in a centralized data center and typically accessed in one way.

D. They are not expanding as rapidly as they once were, but require more dedicated security.

Correct Answer: A

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