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QUESTION 1

What did the acquisition of SGI add to the HPE portfolio?

- A. user and entity and behavior analytics
- B. InfoSight predictive analytics
- C. high-performance computing for real-time analytics
- D. metering of IT resource usage

Correct Answer: C

QUESTION 2

What is one way to explain the benefits of HPE Synergy fluid resource pools to a customer?

- A. Fluid resource pools support workload-specific processing, which optimizes task processing.
- B. Fluid resource pools offer always-on data deduplication and compression.
- C. Fluid resource pools liberate resources stranded in silos, which reduces over- provisioning and CAPEX.
- D. Fluid resource pools enable developers to customize networking functions dynamically in real time.

Correct Answer: A

QUESTION 3

What is one competitive advantage of an HPE Intelligent Workspace solution?

- A. HPE holds more patents for location-based services technology than any other vendor.
- B. HPE is the only company to deliver digital unified communications (UC) and collaboration solutions.
- C. HPE provides an end-to-end solution and avoids partnering with application providers.
- D. HPE has extensive experience with workplace productivity, platforms, and infrastructure.

Correct Answer: D

QUESTION 4

Which solution allows customers to independently scale compute and storage resources and to redefine them dynamically?

- A. HPE SGI



- B. HPE Synergy
- C. HPE ProLiant Gen10
- D. HPE Nimble

Correct Answer: B

QUESTION 5

In talking to your customers, what would suggest an HPE Hybrid IT opportunity?

- A. The customer wants to know if better collaboration tools will improve employee productivity.
- B. The customer is interested in updating their wired and wireless network to include a unified management solution.
- C. The customer wants to implement user-based access to prevent unauthorized users from gaining access.
- D. The customer has been trying to automate their infrastructure but is seeing few results.

Correct Answer: D

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