

# HPE0-V27<sup>Q&As</sup>

HPE Edge-to-Cloud Solutions

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#### **QUESTION 1**

Which business sector is an ideal target for HPE Intelligent Edge solutions that help to transform the customer experience?

- A. hospitality
- B. government
- C. manufacturing
- D. shipping

Correct Answer: C

#### **QUESTION 2**

Which steps is HPE taking to build their portfolio and accelerate their strategy? (Select two.)

- A. inventing new technologies for HPE Hybrid IT and HPE Intelligent Edge
- B. decreasing the number of partnerships in order to focus on opportunities with top 10 industry leaders
- C. increasing marketing budgets for server, storage, and hyperconverged products
- D. making strategic acquisitions that enable them to deliver complete solutions
- E. focusing on HPE Hybrid IT and de-emphasizing Mobile First Wireless solutions

Correct Answer: AD

#### **QUESTION 3**

Which of the following is a key benefit of a hybrid cloud solution?

- A. Reduced security risks
- B. Lower cost of ownership
- C. Simplified deployment process
- D. Greater flexibility and scalability

Correct Answer: D

## **QUESTION 4**

What is one way today\\'s apps and data are different from the past?



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- A. They live on multiple platforms, from the data center, the cloud, and the network edge.
- B. They are more likely to be coded with proprietary software languages.
- C. They are consolidated in a centralized data center and typically accessed in one way.
- D. They are not expanding as rapidly as they once were, but require more dedicated security.

Correct Answer: A

#### **QUESTION 5**

Which customer would be a good candidate for HPE Flexible Capacity?

- A. a company that is purchasing some services in public cloud but is concerned about public cloud security
- B. a company that recently updated their data center and anticipates no further updates for at least a year
- C. a company that does not think pay-as-you-go funding options ultimately benefit companies and that wants to maintain a CAPEX model
- D. a small company that wants to move from a small on-premises network to public cloud

Correct Answer: A

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