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QUESTION 1

Which outcome can be achieved through proactive management of PCs and personal tablets?

- A. A reduction in help-desk calls
- B. An ability to share files
- C. An increase in knowledge of user location
- D. A reduction in failure rates

Correct Answer: A

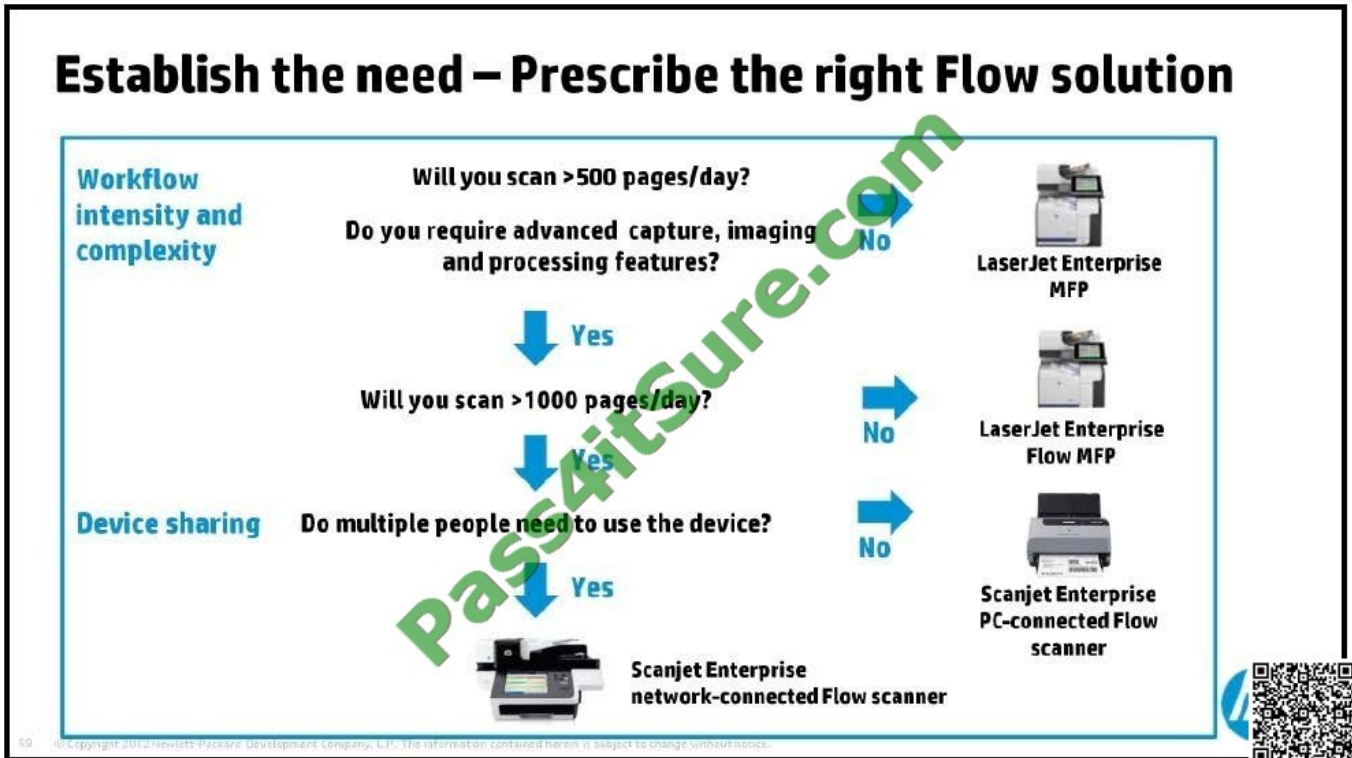
QUESTION 2

Which product would you recommend to a customer who needs a dedicated device connected to their PC to scan approximately 1,500 documents per day?

- A. HP Digital Sender Flow 8500 Document Capture Workstation
- B. HP LaserJet Enterprise Flow Color MFP 575
- C. HP LaserJet Enterprise Flow MFP M525
- D. HP Scanjet Enterprise Flow 5000 s2 Sheet Feed Scanner

Correct Answer: D

Reference: <http://business.toshiba.com/media/downloads/products/faxes/Scanjet%205000.pdf>



QUESTION 3

Which HP capability allows users to safely send encrypted files to colleagues?

- A. HP self-encrypted hard drives
- B. HP Biosphere
- C. HP Web Jetadmin
- D. HP Trust Circles

Correct Answer: D

So what are Trust Circles?

... First of all, users create trusted groups for file sharing... The trusted groups can consist of a variety of different audiences perhaps a team in finance or marketing The user simply Saves or Creates or Moves files into folders that they

choose The Files are always protected no matter how they leave the system or where they go.

QUESTION 4

Your customer needs personal computing devices for complex analysis of company data. Which solution should you recommend\?

- A. HP EliteBook



- B. HPElitePad
- C. HP EliteDesk
- D. HP NoteBook

Correct Answer: A

QUESTION 5

What is the advantage to the customer of HP pigmented inks with enhanced durability?

- A. Reduced risk of smearing and fading
- B. Lower entry price
- C. A lower cost per page because cartridges last longer
- D. No leakage from cartridges

Correct Answer: A

The latest HP pigmented inks come with enhanced durability that mean no more smearing.

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