



# HP5-B02D<sup>Q&As</sup>

Delta-Selling HP Imaging and Printing Supplies

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### QUESTION 1

What is the name of the HP print cartridge return and recycle program?

- A. HP Earth Care
- B. HP Environmental Care Pack
- C. HP Planet Partner
- D. HP Go Recycle

Correct Answer: C

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### QUESTION 2

How does HP recycle cartridges?

- A. Where possible, HP tests every empty ink cartridge that is returned to see if it can be refilled.
- B. HP encourages customers to close the loop and decide if a cartridge should be sent to a landfill or get refilled.
- C. HP closes the loop and manufactures new laser cartridges by using up to 25% recycled plastics.
- D. Where possible, HP tests every empty ink cartridge that is returned to sell them to local refillers.

Correct Answer: C

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### QUESTION 3

Where is the security label on a laser cartridge?

- A. Only on the bottom
- B. Only on the top
- C. Randomly placed on the packaging
- D. Always on the tear strip

Correct Answer: B

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### QUESTION 4

Which program provides a full service contract to the customer?

- A. HP Channel Lead Pay Per Use
- B. HP Supplies Big Deal



C. HP Planet Partner Program

D. HP Win-Back

Correct Answer: B

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#### QUESTION 5

Where can customers find more information about how to protect themselves from counterfeit products?

A. The HP anti-counterfeit video hotline

B. The HP anti-counterfeit website

C. The HP anti-counterfeit TV channel

D. The HP anti-counterfeit end-customer investigation trainings

Correct Answer: B

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