



HP2-W104^{Q&As}

Selling HP TippingPoint Security Solutions

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QUESTION 1

What is an HP TippingPoint unique selling point?

- A. Market-leading Network Behavior and Anomaly Detection (NBAD)
- B. Market-leading security research and intelligence with DV-Labs. Fortify SRG, HP-Labs. HP Security Research
- C. Purpose-built software with very mature IDS Deep-Inspection Engine
- D. Market-leading Anti-Virus systems (AV)

Correct Answer: A

QUESTION 2

In which core area does HP TippingPoint deliver business benefits?

- A. Automated real-time threat mitigation lowers per-incident costs.
- B. Higher throughput of data increases reduced time to deployment.
- C. Flexibility in deployment options increases network downtime.
- D. Core-to-edge deployment eliminates the need for administrator intervention.

Correct Answer: A

QUESTION 3

What is an HP TippingPoint unique selling point for its hardware appliances?

- A. Designed to be an inline and proactive Intrusion Prevention System
- B. Designed to decrypt TLS traffic with hardware acceleration
- C. Designed to be a passive Network Behavior Anomaly Detection engine
- D. Market-leading, hardware-based sandboxing technology

Correct Answer: A

QUESTION 4

A customer needs a management platform to manage all HP TippingPoint NGIPS and NGFW appliances across their network. Which HP TippingPoint product should you recommend?

- A. Intelligent Management Center



- B. Security Management System
- C. Remote Desktop Protocol
- D. Local Management Center

Correct Answer: B

QUESTION 5

What is the focus of HP TippingPoint's security coverage?

- A. Network Behavior and Anomaly Detection (NBAD)
- B. The root cause of the security threat -- the actual software vulnerability
- C. Email attachments (to decide if the network flow is malicious)
- D. Heuristics and anomalies in the network flows

Correct Answer: B

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