



# HP2-W103<sup>Q&As</sup>

Selling HP Fortify Security Solutions

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#### QUESTION 1

Which defect management system is among the default integrations with HP Fortify solutions?

- A. BugTracker.NET
- B. GitHub
- C. SourceForge
- D. HPALM

Correct Answer: A

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#### QUESTION 2

Which challenges are enterprises and governments facing today?

- A. The Cloud will fix all security issues; the only thing that matters will be the time to migrate.
- B. Mobility is not user friendly in day-to-day life.
- C. There are too many security experts available on the market. Hiring the best is extremely difficult.
- D. the nature and motivation of attacks, transformation of enterprise IT and regulatory pressures

Correct Answer: D

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#### QUESTION 3

What are the main types of HP Fortify sales opportunities?

- A. transactional opportunities and tactical opportunities
- B. tactical opportunities and product-intensive opportunities
- C. transactional opportunities and strategic enterprise solution opportunities
- D. strategic enterprise solution opportunities and service-intensive opportunities

Correct Answer: C

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#### QUESTION 4

Who are the most important cyber threat adversaries of modern time? (Select three.)

- A. cyber criminals
- B. spammers



C. nation states

D. script kiddies

E. hackers

F. competitors

Correct Answer: ACE

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#### QUESTION 5

What are application security challenges? (Select two.)

A. APT threats across the enterprise

B. procuring secure software

C. hackers are shifting their focus back to the network

D. development push-back on security findings

E. securing legacy applications

Correct Answer: CD

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