



# HP2-W103<sup>Q&As</sup>

Selling HP Fortify Security Solutions

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#### QUESTION 1

What is an HP TippingPoint unique selling point for its hardware appliances?

- A. designed to decrypt TLS traffic with hardware acceleration
- B. market-leading, hardware-based sandboxing technology
- C. designed to be an inline and proactive Intrusion Prevention System
- D. designed to be a passive Network Behavior Anomaly Detection engine

Correct Answer: C

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#### QUESTION 2

Who are the most important cyber threat adversaries of modern time? (Select three.)

- A. cyber criminals
- B. spammers
- C. nation states
- D. script kiddies
- E. hacktivists
- F. competitors

Correct Answer: ACE

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#### QUESTION 3

A prospect calls and says that their team is small and overworked. What is the appropriate solution?

- A. Fortify On Demand
- B. Fortify Consultant license for SCA + WebInspect
- C. WebInspect
- D. Static Code Analyzer (SCA)

Correct Answer: A

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#### QUESTION 4

What is a standard question to ask during the HP Fortify qualification process for new clients?



- A. Which programming languages do you use?
- B. Which intrusion detection system do you use?
- C. Which VOIP and PBX systems do you use?
- D. Which browser does your customer use?

Correct Answer: A

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#### QUESTION 5

What is the goal of HP Fortify's Software Security Suite?

- A. Find security vulnerabilities in any type of software, fix security flaws in source code before it ships, and protect applications against attacks in production.
- B. Find security vulnerabilities in any type of software, fix security flaws in source code before it ships, and prepare perimeter defense systems with an application context.
- C. Find security vulnerabilities in Web applications, upload findings to ArcSight EMS SIEM, and block the intruder at the gate.
- D. Detect security vulnerabilities during exploitation by using Runtime, upload findings to ArcSight EMS SIEM, and block the intruder at the gate.

Correct Answer: A

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