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QUESTION 1

A prospect calls and says; "Developers are complaining that our security testing occurs too late in the SDLC, disrupting/delaying the releases." What is the appropriate solution?

A. WebInspect

B. Fortify Consultant license for SCA + WebInspect

C. Fortify On Demand (FoD)

D. Static Code Analyzer (SCA)

Correct Answer: D

QUESTION 2

What are cyber attacks targeting?

A. intellectual property, customer data, and trade secrets

B. open records and public information

C. sample data sets and market trends

D. uncontested property knowledge

Correct Answer: A

QUESTION 3

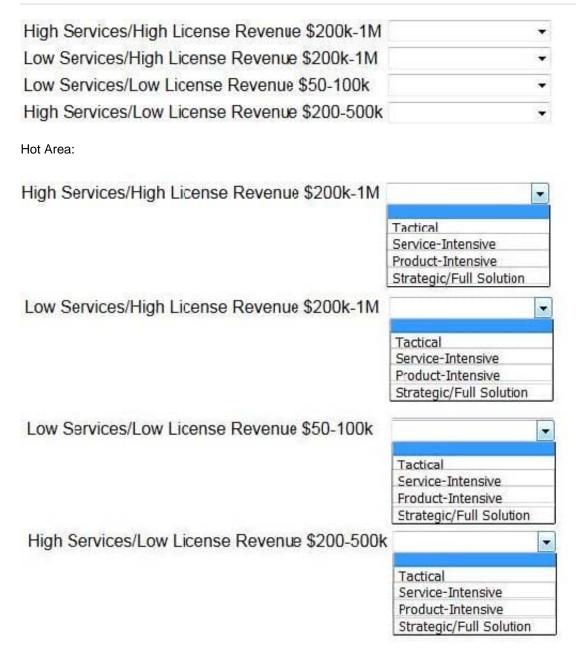Which challenges are enterprises and governments facing today?

A. The Cloud will fix all security issues; the only thing that matters will be the time to migrate.

B. Mobility is not user friendly in day-to-day life.

C. There are too many security experts available on the market. Hiring the best is extremely difficult.

D. the nature and motivation of attacks, transformation of enterprise IT and regulatory pressures

Correct Answer: D

QUESTION 4

Match the opportunity types to the revenue profiles and deal sizes.

High Services/High License Revenue $200k-1M	▼
Low Services/High License Revenue $200k-1M	▼
Low Services/Low License Revenue $50-100k	▼
High Services/Low License Revenue $200-500k	▼

Hot Area:

High Services/High License Revenue $200k-1M ▼

Tactical
Service-Intensive
Product-Intensive
Strategic/Full Solution

Low Services/High License Revenue $200k-1M ▼

Tactical
Service-Intensive
Product-Intensive
Strategic/Full Solution

Low Services/Low License Revenue $50-100k ▼

Tactical
Service-Intensive
Product-Intensive
Strategic/Full Solution

High Services/Low License Revenue $200-500k ▼

Tactical
Service-Intensive
Product-Intensive
Strategic/Full Solution

Correct Answer:

High Services/High License Revenue $200k-1M

Tactical
Service-Intensive
Product-Intensive
Strategic/Full Solution

Low Services/High License Revenue $200k-1M

Tactical
Service-Intensive
Product-Intensive
Strategic/Full Solution

Low Services/Low License Revenue $50-100k

Tactical
Service-Intensive
Product-Intensive
Strategic/Full Solution

High Services/Low License Revenue $200-500k

Tactical
Service-Intensive
Product-Intensive
Strategic/Full Solution

QUESTION 5

Which Software Security Center pricing model has a minimum of 10 contributing developers?

A. Lines of Code

B. Build to Order

C. Flexible Deployment

D. Consultant

Correct Answer: A