

# HP2-N47<sup>Q&As</sup>

Selling HP Application Lifecycle Management Solutions

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## **QUESTION 1**

Which business challenge is driving customers to become more agile and efficient?

- A. the need to improve quality while keeping up with the pace of changing market demands
- B. the need to bring new technology online and demonstrate technology leadership in their industry
- C. the need to reduce CAPEX and align IT operations with security
- D. the need to demonstrate IT value to the business by using agile development methods

Correct Answer: A

#### **QUESTION 2**

Which learn is most appropriate for HP Quality Management solutions\\'?

A. a newly formed agile project team that needs a centralized agile management tool that can integrate with existing HP ALM solutions

B. a small QA team that relies on manual functional testing but needs to improve testing efficiency with tools that accelerate manual testing

C. a QA team managing medium to large releases who may benefit from centralized planning and managed automation

D. a team of developers who are project focused and could benefit from service virtualization to remove testing constraints

Correct Answer: D

#### **QUESTION 3**

Which functional testing solution accelerates the authoring and execution of manual software testing and provides crystal clear write-ups for accurate bug reproduction thereby maximizing the impact of exploratory testing?

- A. HP Agile Manager
- B. HP Business Process Testing
- C. HP Unified Functional Testing
- D. HP Sprinter

Correct Answer: D

# **QUESTION 4**

Which discovery question will likely assist you in understanding the critical business issues of an organization and in



establishing the business case for an HP Lifecycle Management solution?

- A. What is the cost of downtime of your mission critical applications?
- B. What technology do you use in your current projects\\'?
- C. Who owns the testing effort internally?
- D. How close together are your development and testing teams?

Correct Answer: A

## **QUESTION 5**

What are the four key strengths of HP ALM?

- A. Process enablement cross-project defect sharing, SaaS delivery. HP experience
- B. Project tracking, scalability, process enablement, customer loyalty
- C. Cross-project defect sharing, automation, virtualization, SaaS delivery
- D. ALM traceability, process maturity, enterprise scalability, HP experience

Correct Answer: C

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