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**QUESTION 1**

The CFO of an organization has raised concerns about the cost of the HP Quality Management solution and its return on investment. Which factor should be considered most important to include in addressing these concerns?

- A. HP can reduce time and costs of testing with automation while also improving customer satisfaction and the overall quality of software delivery.
- B. HP solutions can reduce costs of delivery for an organization, and HP offers special financing and discounts for enterprise customers
- C. HP Quality Center is an open platform that allows application teams to work in a single environment without having to manage multiple tools, and HP professional services can accelerate time to value.
- D. HP Quality Management offerings help organizations reduce up-front costs and realize an average savings in quality management of 20% to 40% with a lower total cost of ownership.

Correct Answer: A

QUESTION 2

What are the four key strengths of HP ALM?

- A. Process enablement cross-project defect sharing, SaaS delivery. HP experience
- B. Project tracking, scalability, process enablement, customer loyalty
- C. Cross-project defect sharing, automation, virtualization, SaaS delivery
- D. ALM traceability, process maturity, enterprise scalability, HP experience

Correct Answer: C

QUESTION 3

During performance testing, which solution capabilities allow testers to identify and eliminate performance bottlenecks?

- A. defect tracking, reporting, and diagnostics
- B. test planning, scheduling, and execution
- C. monitoring, analysis, and diagnostics
- D. real-time reporting in Quality Center

Correct Answer: C

QUESTION 4



Which product enables a performance tester to uncover code-level issues during the performance testing phase?

- A. HP Performance Center
- B. HP Unified Functional Testing
- C. HP Fortify
- D. HP Diagnostics

Correct Answer: A

QUESTION 5

An organization that has grown in size to more than 100 employees began using HP Agile Manager six months ago. The organization reports that testing is having a negative effect on delivery timelines. Which solution area should be investigated to establish a business case and opportunity?

- A. The organization's mobile testing architecture and its need for network virtualization.
- B. The organization's openness to purchasing HP ALM for complete end-to-end coverage of the application lifecycle
- C. The organization's requirements management and business process modeling and how it designs its business testing framework.
- D. The organization's agile delivery process; specifically learn how it manages quality testing, use of automation, and service virtualization.

Correct Answer: D

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