



# HP2-N47<sup>Q&As</sup>

Selling HP Application Lifecycle Management Solutions

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### QUESTION 1

What is a benefit of HP ALM over similar competitor products?

- A. It is focused on the developer market and is developer-centric.
- B. It is priced competitively in the market and includes a number of features that are free of charge.
- C. It is highly rated by market analysts such as Gartner
- D. It is technology and methodology agnostic and integrates the entire application lifecycle.

Correct Answer: B

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### QUESTION 2

Which functional testing solution accelerates the authoring and execution of manual software testing and provides crystal clear write-ups for accurate bug reproduction thereby maximizing the impact of exploratory testing?

- A. HP Agile Manager
- B. HP Business Process Testing
- C. HP Unified Functional Testing
- D. HP Sprinter

Correct Answer: D

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### QUESTION 3

What are the four key strengths of HP ALM?

- A. Process enablement cross-project defect sharing, SaaS delivery. HP experience
- B. Project tracking, scalability, process enablement, customer loyalty
- C. Cross-project defect sharing, automation, virtualization, SaaS delivery
- D. ALM traceability, process maturity, enterprise scalability, HP experience

Correct Answer: C

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### QUESTION 4

An organization that has grown in size to more than 100 employees began using HP Agile Manager six months ago. The organization reports that testing is having a negative effect on delivery timelines. Which solution area should be investigated to establish a business case and opportunity?



- A. The organization\\'s mobile testing architecture and its need for network virtualization.
- B. The organization\\'s openness to purchasing HP ALM for complete end-to-end coverage of the application lifecycle
- C. The organization\\'s requirements management and business process modeling and how it designs its business testing framework.
- D. The organization\\'s agile delivery process; specifically learn how it manages quality testing, use of automation, and service virtualization.

Correct Answer: D

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#### QUESTION 5

Why is the concept of Continuous Integration and Testing important to the Agile conversation?

- A. Merely increasing the pace of development without addressing the full software development lifecycle will cause bottlenecks in other aspects of the lifecycle.
- B. It increases the total number of sprints required to complete a software project and will reduce delivery costs and increase quality.
- C. It gives organizations the ability to align business processes and functional testing with performance and security testing to ensure better quality.
- D. Simply reducing the total number of sprints required to complete a software project will reduce delivery costs and increase quality.

Correct Answer: B

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