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**QUESTION 1**

Which key Process Orchestration use cases are best addressed by HP Software solutions? (Select two.)

- A. enabling IT as a service provider
- B. auditing IT compliance and remediation
- C. provision and patching
- D. IT service request fulfillment
- E. self-healing remediation

Correct Answer: BD

QUESTION 2

In a customer conversation, which differentiator for Cloud Service Automation should you emphasize that clearly distinguishes HP from competitors?

- A. provides end-to-end application provisioning
- B. drives new levels of resource utilization and staff productivity by integrating virtualized IT services
- C. provides cloud services that are located behind an organization's firewall
- D. facilitates hand-off between IT silos

Correct Answer: A

QUESTION 3

Which specific challenges are faced by operations personnel and solved by the HP Server Automation Premium Edition solution? (Select two.)

- A. The patching of the Oracle database estate is resource-intensive.
- B. Fulfilling PCI compliance requirements in a timely manner is impossible.
- C. There is no tracking of storage utilization at array, switch, volume, and application level.
- D. Mean time to repair (MTTR) of network devices is too long, resulting in failed SLAs.
- E. Change execution is slow and error-prone.

Correct Answer: AB

QUESTION 4



Which Task Automation, database, and middleware management challenge is faced by the VP of Ops and solved by the HP Database and Middleware Automation solution?

- A. high database-to-administrator ratio
- B. low database-to-administrator ratio
- C. database and middleware-related-incident ticket management
- D. unauthorized security breaches of environments hosting back-end databases

Correct Answer: A

QUESTION 5

Which key customer persona is most likely involved in Automation and Cloud Management buying decisions?

- A. CIO
- B. system administrator
- C. CTO
- D. CSO

Correct Answer: C

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