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**QUESTION 1**

Which customer profile is the best target for HP Software Process Orchestration solutions? (Select three.)

- A. customers with poor communication and hand-off between IT domains
- B. customers with a heavy reliance on proprietary scripting methods
- C. customers failing SLAs due to high mean time to repair (MTTR)
- D. customers who want a modern and powerful virtual user generator
- E. customers who want to cut costs by reducing application performance issues in production customers with high server-to-administrator ratios

Correct Answer: ABE

QUESTION 2

Which HP Cloud Service Automation value best resonates with the persona involved in Transforming Service Delivery?

- A. offers a repeatable, scalable, automatable way to manage technical policy and reusable services
- B. consolidates and correlates fault and performance events across the entire physical and virtual IT infrastructure
- C. provides an extensible, enterprise-grade, service lifecycle management system
- D. automates tasks and processes in the data center using workflows that help IT teams execute change with greater speed, quality, reliability, and consistency

Correct Answer: D

QUESTION 3

Which discovery question allows you to identify a customer's critical business issue in terms of costs associated with Task Automation?

- A. Are you spending more time gathering and formatting data and less time on results analysis?
- B. What challenges are you facing in terms of staying ahead of the competition by delivering more innovative services?
- C. Are you looking to adapt to new initiatives, such as cloud computing?
- D. Are you aware of your server-to-administrator and/or database-to-administrator ratios?

Correct Answer: A

QUESTION 4



Which specific challenges are faced by operations personnel and solved by the HP Software Cloud and Automation Suite Ultimate Edition solution? (Select two.)

- A. unauthorized security breaches of environments hosting back-end databases
- B. no log management solution to collect, unify, and search machine data
- C. no system to manage software and infrastructure components along with associated relationships and dependencies
- D. inability to trace real user transactions across application tiers to speed resolution times
- E. inability to audit Cisco routers down to the keystroke change level

Correct Answer: AC

QUESTION 5

What is the correct value proposition for the HP Software Server Automation Ultimate Edition solution?

- A. reduces downtime and mean time to repair (MTTR) through root-cause analysis that maintains accuracy for dynamic networks
- B. provides secure, scalable, and automated server configuration and lifecycle management for the enterprise hybrid data center
- C. consolidates and correlates server fault and performance events across the entire physical and virtual IT infrastructure
- D. integrates server monitoring and universal log management further reducing the time to troubleshoot tough-to-diagnose problems

Correct Answer: B

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