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QUESTION 1

Why would an HP EliteDesk 800 G6 SFF PC with optional dust filters be the tight fit for a production line?

- A. It is secure and the addition of dust filters will extend the life of the machine.
- B. It has a specialized loudspeaker system appropriate for a noisy production environment.
- C. The dusk filters enable the device to run quieter than any other device within the Z range.
- D. It has no fan and no moving parts to give the best reliability.

Correct Answer: A

QUESTION 2

Your manufacturing customer is looking for a solution for their creative teams that optimizes flexibility (hot desking). Members of these teams already standardized on the HP ZBook 17 G5 Mobile Workstations.

Which HP solution should you recommend to this customer?

- A. HP Ultralim Docking Station
- B. HP Thunderbolt Dock 120WG2 with the audio module
- C. HP Thunderbolt Dock 230W G2 with the combo cable
- D. HP USB-C Mini Dock

Correct Answer: C

QUESTION 3

What is the correct response to the following customer question? What does HP Sure Run do for me?

- A. It has the capability to run all your office programs In the cloud to give you more speed on your computer.
- B. It monitors critical processes, alerts users and IT of any changes, and restarts stopped processes automatically. It is designed to keep you safe with little disruption.
- C. It monitors all applications to see if they are running correctly and not consuming too much memory, it also informs IT when you need more cloud storage space.
- D. While carrying your HP EliteBook, it monitors how many steps you take dally to keep you healthy.

Correct Answer: B

QUESTION 4



Which HP series of personal systems supports HP Sure Start?

- A. HPChromebook
- B. HP Pro and Elite series PCs
- C. HP 200 series Notebook PCs
- D. HP 200 series Desktop PCs

Correct Answer: B

QUESTION 5

What should be the focus of your first sales conversation with a customer?

- A. uncovering their needs
- B. presenting special offers
- C. offering discounts
- D. selecting the solution

Correct Answer: A

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