

# HP2-I15<sup>Q&As</sup>

Selling HP Business Personal Systems Hardware 2020

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#### **QUESTION 1**

- A. It helps update and maintain software and security settings across a fleet of PCs.
- B. It helps develop and maintain a robust software image.
- C. It helps group PCs so they are easy to find.
- D. It helps physically locate PCs that have gone missing.

Correct Answer: A

#### **QUESTION 2**

Your client Is a growing company looking to:

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1.
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transition to a VDI or cloud infrastructure

2.

lower their IT costs

3.

centralize management and IT support

4.

increase security across endpoints, users, and data Which HP solution meets this client\\'s requirements?

A. HP Cloud Clients

B. HP Smart Connect

C. HP Elite Clients

D. HP Workstations

Correct Answer: C

#### **QUESTION 3**

Your manufacturing customer is looking for a solution for their creative teams that optimizes flexibility (hot desking). Members of these teams already standardized on the HP ZBook 17 G5 Mobile Workstations.

Which HP solution should you recommend to this customer?

- A. HP Ultraslim Docking Station
- B. HP Thunderbolt Dock 120WG2 with the audio module
- C. HP Thunderbolt Dock 230W G2 with the combo cable
- D. HP USB-C Mini Dock

Correct Answer: C

### **QUESTION 4**

What ate the characteristics of the workforce under 37 years of age?

- A. eco-friendly, mid-levels of education, faithful
- B. technology focused with flexibility demands and light loyalty
- C. tech-friendly, not keen to share information, highly educated
- D. directionless, cash rich, highly innovative
- E. various masters, remote workers, trustworthy

Correct Answer: B

#### **QUESTION 5**

As a result of HP\\'s mission to reinvent technology, which "world\\'s first" HP inventions help businesses modernize their working environment? (Select three.)

- A. world\\'s longest battery life in an AMD-based mainstream business notebook
- B. world\\'s first bezel-less screen
- C. highest screen-to-body ratio in a business convertible
- D. world\\'s longest battery life in a 14" business convertible
- E. world\\'s first facial scanner
- F. world\\'s first fingerprint reader
- G. world\\'s first detachable digital pen

Correct Answer: CDG

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