



# HP2-I15<sup>Q&As</sup>

Selling HP Business Personal Systems Hardware 2020

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**QUESTION 1**

Your customer shares with you that their previous devices were unable to handle demanding software, such as Autodesk 30 Max . Which HP series should you offer?

- A. HP Elite series
- B. HP Business series
- C. HP Pro series
- D. HP Z series

Correct Answer: D

Reference: [https://www8.hp.com/hk/en/pdf/hp\\_autodesk\\_tcm\\_187\\_1531720.pdf](https://www8.hp.com/hk/en/pdf/hp_autodesk_tcm_187_1531720.pdf)

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**QUESTION 2**

Why is the HP Endpoint Security Controller integral to the HP security stack?

- A. It is the foundation of the HP security stack that creates the root of trust between the HP security solutions and the PC hardware.
- B. It is user-ready software that connects HP security services to the PC in a simple, intuitive way.
- C. It is another name given to the Trusted Platform Module (TPM), a dedicated microcontroller designed to secure the hardware through integrated cryptographic keys.
- D. It controls which information is sent to 3rd party security providers, including Intel and Microsoft.

Correct Answer: A

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-2796ENW.pdf> (2)

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**QUESTION 3**

As a result of HP's mission to reinvent technology, which "world's first" HP inventions help businesses modernize their working environment? (Select three.)

- A. world's longest battery life in an AMD-based mainstream business notebook
- B. world's first bezel-less screen
- C. highest screen-to-body ratio in a business convertible
- D. world's longest battery life in a 14" business convertible
- E. world's first facial scanner
- F. world's first fingerprint reader



G. world's first detachable digital pen

Correct Answer: CDG

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#### QUESTION 4

What does HP offer to customers looking to blend the virtual and physical worlds?

- A. HP Z8 G4 Workstation
- B. HP Multi Jet Fusion 3D Printer
- C. HP Omen fanny pack
- D. HP Virtual Reality solutions

Correct Answer: D

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#### QUESTION 5

How can HP Proactive Security service improve endpoint device security?

- A. by providing faster access to Microsoft Windows security updates to keep you even more protected
- B. by providing lower price on enterprise antivirus products as well as enhanced firewall protection
- C. by providing isolation threat protection and threat insights with HP TechPulse
- D. by providing five different plans, focused on security, to fit your budget

Correct Answer: C

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