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QUESTION 1

Which HP product has HP Sure View Gen3 as an option?

- A. HP ProOne 600 G4 AiO PC
- B. HP ProBook 400 G6 series Notebook PC
- C. HP EliteOne 800 G5 AiO PC
- D. HP Chromebook 14 G5

Correct Answer: C

Reference: <https://www.thurrott.com/hardware/196696/hp-introduces-third-gen-of-hp-sure-view-with-newelitebook-x360-830-eliteone-800-all-in-one>

QUESTION 2

What is true about HP Sure Click?

- A. It isolates web content in a virtual machine, where malware cannot affect other tabs, applications, or the operating system.
- B. It helps IT departments develop and maintain policies for supported web browsers.
- C. It helps IT administrators deploy and maintain security settings across a fleet of PCs.
- D. It monitors keyboard clicks and adjusts the feel of the keys so that the user has a nice experience using the keyboard on an HP EliteBook.

Correct Answer: B

Reference: <https://www8.hp.com/h20195/v2/getpdf.aspx/4AA7-2638ENW.pdf>

QUESTION 3

What is HP Sure Start?

- A. 3rd party built-in self-healing BIOS protection
- B. HP built-in hardware self-healing BIOS protection
- C. HP software for self-healing BIOS protection
- D. HP built-in hardware battery protection

Correct Answer: B

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-4649ENA.pdf>



QUESTION 4

What is the HP Endpoint Security Controller?

- A. It is a physically isolated and cryptographically protected hardware component.
- B. It is an HP software that holistically controls the security of the PC.
- C. It is a control board that informs Microsoft Windows how the PC is protected.
- D. It is a hardware component that proactively informs HP about security incidents.

Correct Answer: A

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-2796ENW.pdf> (2)

QUESTION 5

How should you address customer concerns relative to price?

- A. by lowering the price with very little margin just secure the deal
- B. by explaining that HP has the most secure PCs on the planet, which warrants the higher price
- C. by focusing on key areas that show business value and highlight how the HP solution offerings offer best-in-class pricing for the value they deliver
- D. by telling them their competitor has just bought some and they don't want to be left behind

Correct Answer: C

Reference: <https://www8.hp.com/us/en/hp-information/environment/productsandsolutions.html>

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