



HP2-H88^{Q&As}

Selling HP Business Personal Systems Hardware 2019

Pass HP HP2-H88 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/hp2-h88.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



**QUESTION 1**

Your healthcare customer has overburdened IT staff and inadequate IT resources, but they have a growing need to migrate their devices from Microsoft Windows 7 to Windows 10. Which HP DaaS explanation is correct and relevant to this customer?

- A. HP DaaS, which is a complete solution that includes migrating from Microsoft Windows 7 to Windows 10 on all existing PCs.
- B. HP DaaS, which is a solution that combines hardware and premium same day support, proactive management, and services for every stage of the device lifecycle.
- C. HP DaaS, which provides security and additional software to monitor the health of your PC, with reduced costs as all reporting is done automatically.
- D. HP DaaS, which is a complete solution that combines hardware, support, proactive management, and services for every stage of the device lifecycle to optimize IT assets and resources.

Correct Answer: D

Reference: <https://www8.hp.com/us/en/services/daas.html>

QUESTION 2

Why is the HP Endpoint Security Controller integral to the HP security stack?

- A. It is the foundation of the HP security stack that creates the root of trust between the HP security solutions and the PC hardware.
- B. It is user-ready software that connects HP security services to the PC in a simple, intuitive way.
- C. It is another name given to the Trusted Platform Module (TPM), a dedicated microcontroller designed to secure the hardware through integrated cryptographic keys.
- D. It controls which information is sent to 3rd party security providers, including Intel and Microsoft.

Correct Answer: A

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-2796ENW.pdf> (2)

QUESTION 3

How can you help your worldwide corporate and enterprise customers with stable, consistent images and managed lifecycle transitions?

- A. Offer a product with global series support.
- B. Offer a contract for after care.
- C. Offer a product with a Care Pack.



D. Offer installation and recycle services.

Correct Answer: A

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-5400EEAP.pdf>

QUESTION 4

What is the HP Endpoint Security Controller?

- A. It is a physically isolated and cryptographically protected hardware component.
- B. It is an HP software that holistically controls the security of the PC.
- C. It is a control board that informs Microsoft Windows how the PC is protected.
- D. It is a hardware component that proactively informs HP about security incidents.

Correct Answer: A

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-2796ENW.pdf> (2)

QUESTION 5

Which opening question should you ask a manufacturing customer to discover an opportunity?

- A. Do you require durable, reliable PCs that keep production running and can withstand harsh factory environments of dust and debris?
- B. What avenues are you considering to better your businesses reputation? Would you be interested in the latest and greatest devices?
- C. Did you know HP is number one in the world for selling PC and printers?
- D. Are you looking for the HP EliteBook 800/705 G6 series, which are devices powered for business and designed for life?

Correct Answer: A

[HP2-H88 PDF Dumps](#)

[HP2-H88 Practice Test](#)

[HP2-H88 Study Guide](#)