# HP2-H37$^{Q\&As}$

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**QUESTION 1**

What should you do after closing the sale and successfully implementing it?

A. Present the invoice.

B. Ask for opportunities to upsell.

C. Quickly move on to the next customer.

D. Ask for referrals.

Correct Answer: D

**QUESTION 2**

Which thin client advantage offsets the thin client purchase cost for many customers?

A. Reduction of network bandwidth usage

B. Reduced use of desk space

C. Mobility

D. Conserving IT resources

Correct Answer: A

**QUESTION 3**

What is thin computing?

A. A process of making applications available on mobile devices instead of PCs

B. A layer in client virtuaiization that provides the user access into the infrastructure

C. Desktop computers that have only the minimum features to access the internet

D. Reducing the PC requirements by adopting cloud services instead of locally installed applications

Correct Answer: B

**QUESTION 4**

Which use case is a primary use case for an HP flexible thin client?

A. University student

B. Video editing workstation

C. Print server

D. Digital signage

Correct Answer: C


**QUESTION 5**

Which type of HP thin client is the HP mt41?

A. Mobile flexible thin client

B. Dumb terminal thin client

C. Zero thin client

D. Smart zero thin client

Correct Answer: A


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