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QUESTION 1

What does the HP StorageWorks XP Disk Array enable a customer to do?

- A. manage an unlimited number of virtual clients
- B. virtualize nearly 250 petabytes
- C. virtualize nearly 500 desktops
- D. pushes virtual images to thin clients

Correct Answer: B

QUESTION 2

What can an HP flexible thin client do that an HP Zero client cannot do?

- A. It can run the HP Smart Zero operating system.
- B. It can run multi-media applications from a remote server.
- C. It can save files on a virtualized hard drive.
- D. It can run the Windows Embedded operating system.

Correct Answer: A

QUESTION 3

Why do HP t3l0 Zero Clients deliver amazing performance and require no patches or updates?

- A. Because the operating system is hard coded into the AMD processor
- B. Because they use hardware-based security for IP packet checking
- C. Because the operating system is refreshed when the system is turned on
- D. Because they use hardware-based decompression technology for PCoIP protocol

Correct Answer: C

QUESTION 4

What should you do after closing the sale and successfully implementing it?

- A. Present the invoice.
- B. Ask for opportunities to upsell.



C. Quickly move on to the next customer.

D. Ask for referrals.

Correct Answer: D

QUESTION 5

How can HP thin clients extend the benefits of client virtualization?

A. They improve color integrity and increase graphical performance.

B. They maximize workspace and improve power efficiency up to 80%.

C. They increase computing power and provide backups of local hard drives.

D. They decentralize data and extend storage capabilities across desktops.

Correct Answer: D

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