



HP2-E58^{Q&As}

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QUESTION 1

Match each service with the correct HP care package.

an assigned Account Support Manager and annual support plan to align IT priorities	<input type="text"/>
integrated, onsite support for hardware and software	<input type="text"/>
single point of contact for problem resolution only, including resolution of problems with third-party ISV software	<input type="text"/>

Hot Area:

an assigned Account Support Manager and annual support plan to align IT priorities	<input type="text"/>
integrated, onsite support for hardware and software	<input type="text"/>
single point of contact for problem resolution only, including resolution of problems with third-party ISV software	<input type="text"/>

Correct Answer:

an assigned Account Support Manager and annual support plan to align IT priorities	<input type="text"/>
integrated, onsite support for hardware and software	<input type="text"/>
single point of contact for problem resolution only, including resolution of problems with third-party ISV software	<input type="text"/>

Collaborative Support provides reactive hardware support plus basic software diagnosis support and 3rd party collaboration Support Plus and Support Plus 24 provides integrated reactive hardware and software support (Study guide p.17) Benefits of HP Proactive Care Personalized Support Option (Study guide p.18) A technical expert who knows the customer's environment: An assigned HP Account Support Manager (ASM) provides best-practice advice and collaboration regarding projects and issues Tailored services: Up to 4 business days per year of ASM time to provide technical and operational advice based on best practices Support planning: In addition to the operational and technical advice time, a support plan is developed annually and reviewed twice a year to help minimize risk to the business by documenting, tracking, and executing key services Flexibility: If the customer's needs grow during the service agreement, additional days can be ordered to support unanticipated events or issues



HP 7500 Switch Series

	▼
	▼
FlexCampus	<input checked="" type="checkbox"/>
FlexFabric	<input type="checkbox"/>
FlexBranch	<input type="checkbox"/>
FlexManagement	<input type="checkbox"/>

HP 12900 Switch Series

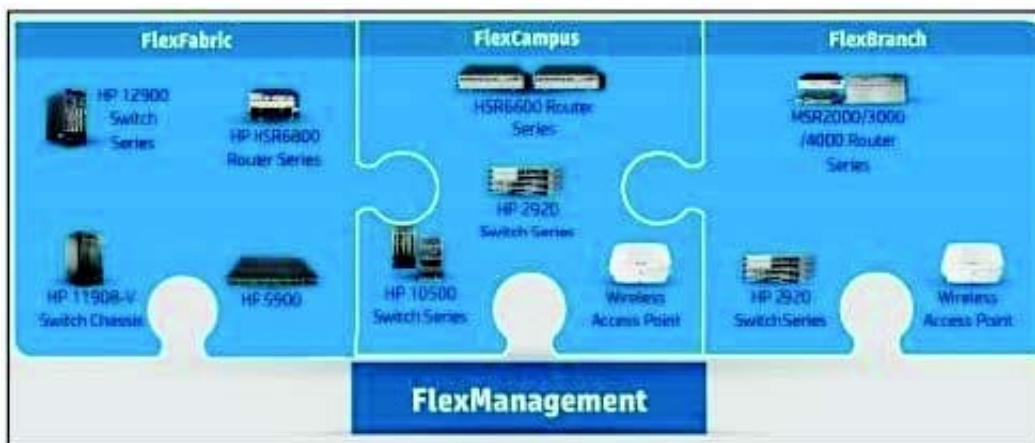
	▼
FlexCampus	<input type="checkbox"/>
FlexFabric	<input checked="" type="checkbox"/>
FlexBranch	<input type="checkbox"/>
FlexManagement	<input type="checkbox"/>

HP Intelligent Management Center (IMC)

	▼
FlexCampus	<input type="checkbox"/>
FlexFabric	<input type="checkbox"/>
FlexBranch	<input type="checkbox"/>
FlexManagement	<input checked="" type="checkbox"/>

MSR 2000 Router Series

	▼
FlexCampus	<input type="checkbox"/>
FlexFabric	<input type="checkbox"/>
FlexBranch	<input checked="" type="checkbox"/>
FlexManagement	<input type="checkbox"/>



QUESTION 3

A company requires data protection for 70TB of data. The solution should provide fast disaster recovery and require relatively low bandwidth. Which HP storage solution best meets these needs?



- A. HP StoreVirtual VSA
- B. HP MSL Tape Libraries
- C. HPStoreServ7000
- D. HP StoreOnce 4000

Correct Answer: C

<http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA0-9238ENW.pdf> (p.1) + " Scalable to 76TB usable depending on model, Low-bandwidth replication for Disaster Recovery (DR)" (Study guide p.17)

QUESTION 4

A customer recently experienced downtime when the IT staff updated an application and the new version of the application caused conflicts in their environment. The senior IT management is concerned that this situation might re-occur with other products in the company's network environment.

Which HP Support Service would you suggest to address this concern?

- A. HP Foundation Care with Personalized Option
- B. HP Technology Service
- C. HP Proactive Care
- D. HP Foundation Care

Correct Answer: C

<http://www8.hp.com/h20195/v2/GetPDF.aspx%2F4AA0-8605EEE.pdf> (p.2)

QUESTION 5

Match each question to the corresponding stage in the buying cycle for an HP storage solution.

How can HP Technology and Financial services address the customer's deployment needs?

How can HP Storage Solutions help address needs such as scaling disk capacity?

What sort of application and data growth is the customer experiencing?

Hot Area:



How can HP Technology and Financial services address the customer's deployment needs?

	▼
Recognize needs	<input type="checkbox"/>
Identify requirements	<input type="checkbox"/>
Mitigate risk	<input type="checkbox"/>

How can HP Storage Solutions help address needs such as scaling disk capacity?

	▼
Recognize needs	<input type="checkbox"/>
Identify requirements	<input type="checkbox"/>
Mitigate risk	<input type="checkbox"/>

What sort of application and data growth is the customer experiencing?

	▼
Recognize needs	<input type="checkbox"/>
Identify requirements	<input type="checkbox"/>
Mitigate risk	<input type="checkbox"/>

Correct Answer:

How can HP Technology and Financial services address the customer's deployment needs?

	▼
Recognize needs	<input type="checkbox"/>
Identify requirements	<input type="checkbox"/>
Mitigate risk	<input checked="" type="checkbox"/>

How can HP Storage Solutions help address needs such as scaling disk capacity?

	▼
Recognize needs	<input type="checkbox"/>
Identify requirements	<input checked="" type="checkbox"/>
Mitigate risk	<input type="checkbox"/>

What sort of application and data growth is the customer experiencing?

	▼
Recognize needs	<input checked="" type="checkbox"/>
Identify requirements	<input type="checkbox"/>
Mitigate risk	<input type="checkbox"/>