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**QUESTION 1**

A customer states that their IT administrators spend a lot of time installing operating systems on servers and bringing systems online. The customer wants to reduce downtime and maintenance. Which HP server feature should you explain to this customer?

- A. HP ProLiant 3D Sea of Sensors technology
- B. Integrated Lifecycle Automation
- C. Automated Energy Optimization
- D. Gen8 Embedded SmartStart

Correct Answer: B

Integrated Lifecycle Automation (Study guide p.25) Gets systems online three times faster Troubleshoots five times faster with more context and accuracy Deploys three times faster with 93 percent less downtime during online updates

QUESTION 2

Which statement correctly describes how HP FlexFabric solutions can flatten customers' networks?

- A. The topology has 1, 2, or 3 tiers, but Intelligent Resilient Framework (IRF) is only an option for 2-tier and 3-tier solutions
- B. The topology removes the wireless controller layer by using switches to manage wireless access points
- C. HP 59X0 Switch Series top of the rack (ToR) switches and rack servers are components of a simplified 1-tier solution
- D. HP Intelligent Resilient Framework (IRF) and HP BladeSystem technologies deliver a low latency 1-tier topology.

Correct Answer: D

<http://h17007.www1.hp.com/us/en/whatsnew/august/230811-2.aspx>

QUESTION 3

Which HP Cloud System features help businesses manage private public, and hybrid cloud environments? (Select two.)

- A. a built-in software-defined network (SDN) controller
- B. a pre-integrated technology stack, configured for a particular application support for multi- hypervisor and multi-OS infrastructures
- C. complete management of the service lifecycle
- D. a software-defined server platform for social, mobile, cloud, and big data



Correct Answer: BC

Reference: <http://h18006.www1.hp.com/storage/pdfs/4AA3-4548ENW.pdf>

QUESTION 4

A customer is calculating the Return on Investment (ROI) of an HP solution. Over the solution's lifetime, in present dollars, the company expects: \$1,000,000 USD in investment gains \$800,000 USD in costs for the investment

What is the ROI?

- A. 20 percent
- B. 25 percent
- C. 80 percent
- D. 125 percent

Correct Answer: B

$$ROI = \frac{\text{Gain from Investment} - \text{Cost of Investment}}{\text{Cost of Investment}}$$

QUESTION 5

Match each HP server innovation with the appropriate HP product family.

- Provides software-defined servers for social, mobile, cloud, and big data
- Supports high-density deployments
- Provides Integrated Lifecycle Automation, Automated Energy Optimization, Dynamic Workload Acceleration, and ProActive Insight
- Uses significantly less power than servers offering equal performance
- Designed with tool-less access and smart socket guide

HP Moonshot or HP ProLiant Gen8
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Hot Area:

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Correct Answer:



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HP ProLiant Gen8 server innovations include: (Study guide p.15) Tool-less access Smart socket guide The ability to work best when paired with HP Insight Management, HP SmartMemory, and HP Moonshot Integrated Lifecycle Automation, Automated Energy Optimization, Dynamic Workload Acceleration, and ProActive Insight HP Moonshot redefines IT infrastructure with the world's first software-defined server for social, mobile, cloud, and Big Data. HP Moonshot features low power, high density, compute power for dedicated applications.

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