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**QUESTION 1**

Which statement correctly describes how HP FlexFabric solutions can flatten customers' networks?

- A. The topology has 1, 2, or 3 tiers, but Intelligent Resilient Framework (IRF) is only an option for 2-tier and 3-tier solutions
- B. The topology removes the wireless controller layer by using switches to manage wireless access points
- C. HP 59X0 Switch Series top of the rack (ToR) switches and rack servers are components of a simplified 1-tier solution
- D. HP Intelligent Resilient Framework (IRF) and HP BladeSystem technologies deliver a low latency 1-tier topology.

Correct Answer: D

<http://h17007.www1.hp.com/us/en/whatsnew/august/230811-2.aspx>

QUESTION 2

A company needs to expand its data center. The senior IT manager believes that a one-vendor solution will ensure that the network infrastructure devices interoperate properly. This manager only wants to purchase solutions from market leaders. Which responses best address this manager's concerns? (Select two.)

- A. HP Networking devices provide a lower total cost of ownership (TCO), significantly reducing the company's operating costs
- B. HP Collaborative Support ensures that HP acts as a single point of contact for all your network infrastructure devices
- C. HP provides consulting services to help you integrate HP products into your existing Infrastructure
- D. HP Networking devices are built on open standards, allowing them to interoperate with devices from other vendors
- E. HP is a market leader in servers, storage, and networking

Correct Answer: DE

QUESTION 3

Which HP solution most helps customers who need to respond to the rapid growth of big data?

- A. HP StoreAll
- B. HP 3PAR StoreServ
- C. HP Moonshoot
- D. HP Continuous Delivery Automation

Correct Answer: B



Responding to the rapid growth in Big Data, HP solutions include: (Study guide p.33) HP 3PAR StoreServ

HP StoreOnce HP StoreAll Express Query HP StoreAll Storage

<http://www8.hp.com/us/en/products/data-storage/3parstoreserv.html>

QUESTION 4

For which customer situation would you recommend HP Intelligent Management Center (IMC. Smart Connect)?

- A. A customer updated their data center to support Virtual Machines (VMs) and needs visibility into how these VMs connect to the network.
- B. A customer wants to allow users to access the wired and wireless network using their own devices.
- C. A customer's needs to add a Storage Area Network (SAN) that provides data storage for all the VMs in the data center.
- D. A customer needs to implement a wireless network for employees who have company-issued laptops.

Correct Answer: B

IMC Smart Connect: (Study guide p.17)

Provides a plug-and-play BYOD management solution; single pane-of-glass management virtual appliance, Intelligent Management Center IMC User Access Manager, integrated database and OS, Optional WLAN manager, fully integrated

user access policy speeds installation, easier to use. Reference:

<http://h17007.www1.hp.com/docs/products/4AA4-5108ENW.pdf> (page 1, product overview)

QUESTION 5

Your customer's current HP solutions include HP MSA 2000 and HP ProLiant ML300 products. They are ready to enter the next phase of business expansion. Which product families should you suggest for their upgrade?

- A. HP StoreVirtual and MicroServers
- B. HP XP and ProLiant SL6500
- C. HP StoreOnce 4x00 and ProLiant DL300
- D. HP D-Series Disk Enclosures and a MultiService Router (MSR) 900

Correct Answer: C