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QUESTION 1

What do new applications such as voice-over-IP (VoIP) do for customers?

- A. Reduce the complexity of implementation and maintenance.
- B. Enable simplified network lifecycle management across wired and wireless networks.
- C. Drive simpler and flatter network designs with fewer devices.
- D. Enhance customer efficiency and competitiveness.

Correct Answer: D

QUESTION 2

Sharing, Connecting, Creating, Storing, and Printing are the IT-enabled activities that serve as the pillars for which HP solution offering?

- A. HP Midsize Business Center
- B. HP Just Right IT for Small Business
- C. HP SMB Solutions
- D. HP Authorized Reseller Solutions

Correct Answer: C

QUESTION 3

What is NOT a small business customer pain point in networking?

- A. data security
- B. invited visitors on a wireless LAN
- C. lack of employee mobility
- D. slow response time for server applications

Correct Answer: C

QUESTION 4

Your customer is experiencing slow response time for applications, and has diagnosed the problem as poor switch management. Why would a managed switch be a good solution?

- A. Managed switches monitor network performance for bottlenecks.



- B. Managed switches are designed to automate and reduce the configuration effort.
- C. Managed switches are entry-level wireless access points that do not support dual networks.
- D. Managed switches will keep all visitors off of the customer's wireless LAN.

Correct Answer: A

QUESTION 5

How can you help to ensure the priority of the voice network for adequate communication?

- A. Run IP phones on the same network as data traffic.
- B. Add a managed switch and segregate the IP phones and data traffic.
- C. Implement an unmanaged switch to separate the voice and data onto separate VLANs.
- D. Maintain a legacy Wireless Access Point that does not support the latest high speed protocols.

Correct Answer: B

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