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QUESTION 1

What can you find at MyHPSalesGuide.com? (Select three.)

- A. product specifications
- B. cashback guides
- C. support phone numbers
- D. supplies and accessories
- E. training exams
- F. specific pricing
- G. product selection help

Correct Answer: ADG

QUESTION 2

What are the benefits of cloud storage? (Select two.)

- A. low cost
- B. accurate and easy retrieval of documents
- C. zero paper use in your office
- D. brings down the barriers to color printing
- E. access from everywhere
- F. easy to set up supplies alerts for your printers

Correct Answer: AE

QUESTION 3

What drives customers to implement workflow solutions?

- A. HP Web Jetadmin and Universal Print Driver
- B. Efficiency in using information, which means efficiency in serving customers
- C. The shift from black and white printing to color
- D. Managing the print network

Correct Answer: B



QUESTION 4

What percentage of businesses plan to make changes to their business processes, workflow, and employee roles in order to incorporate mobility?

- A. 10%
- B. 26%
- C. 46% D. 73%

Correct Answer: D

QUESTION 5

How does PIN authentication printing reduce the security risk associated when printing in an open office?

- A. Malicious users could guess the PIN number and retrieve confidential documents.
- B. Prevents malicious users from changing the device settings from an unsecured control panel.
- C. With an encrypted hard drive, there is no need for PIN Printing.
- D. Employees may otherwise expose company data by leaving printouts uncollected.

Correct Answer: C

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