



HP2-B115^{Q&As}

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QUESTION 1

What is the HP strategy in the printing and personal systems market?

- A. Develop ever-lasting products at the best market price.
- B. Build a full line of reliable devices, including the industry's best set of security, mobility, and management solutions, which give the customer the best value for money
- C. Build devices that require replacement within three years to ensure compatibility with software updates.
- D. Produce printing and personal systems that are highly desirable and offer the best entry price.

Correct Answer: B

QUESTION 2

Your customer would like to purchase personal computing products with consistent global configurations, allowing product standardization in up to 151 countries worldwide Which product family should you recommend?

- A. HP EliteBook 600 series
- B. HPProDesk
- C. HP EliteBook Folio 1000 series
- D. HPProBook

Correct Answer: C

QUESTION 3

Which capability of the HP Workstation Z1 is key to its serviceability?

- A. flexible placement options
- B. USB 3.0 support
- C. flexible configuration options
- D. tool-less access

Correct Answer: D

QUESTION 4

What did 87% of CEOs highlight as the biggest IT concern associated with commercial mobility?

- A. software costs



- B. back end and architecture changes
- C. data security
- D. IT training

Correct Answer: B

QUESTION 5

Which ISVs and partners does HP collaborate with to give customers the edge that they need?

- A. Sage, PeopleSoft, and Word
- B. Microsoft, Oracle, and Sage
- C. Autodesk, Adobe, and ArcGIS
- D. LANDesk, Excel and Arcserve

Correct Answer: C

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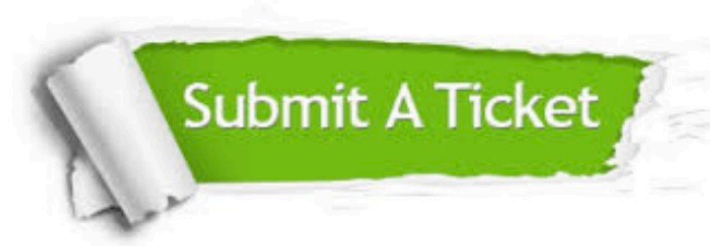
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