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QUESTION 1

What is the process behind a remanufactured cartridge?

- A. Disassembling, cleaning, changing the worn parts, and drum if needed, and then adding new toner
- B. Disassembling, emptying the hopper, cleaning the components, and adding the recoated drum
- C. Disassembling, cleaning the waste hopper and drum, adding toner, and sealing the cartridge
- D. Adding new toner to the empty hopper and performing little or no furbishing on the cartridge

Correct Answer: A

QUESTION 2

What best describes the challenges of office papers?

- A. Toner needs to be absorbed by the paper so laser paper has a special porous surface coating.
- B. Ink is liquid and toner is dry. so office paper needs to be designed for each technology and those papers should only be used in the appropriate printer
- C. Ink is absorbed, and toner is heated, so office paper needs to handle both technologies.
- D. Ink and laser printing have the same paper requirements, so office paper just needs to be cheap.

Correct Answer: B

QUESTION 3

How do HP toner cartridges help provide customers with reliable printing systems?

- A. Wear and tear parts are frequently exchanged when customers replace the HP toner cartridge.
- B. The HP warranty covers all makes of toner cartridges.
- C. HP "X" version LaserJet cartridges produce faster printing speeds.
- $\ensuremath{\mathsf{D}}.$ The use of HP milled/ground color toner produces high quality images.

Correct Answer: D

QUESTION 4

According to the 2013 Spencer Lab laser study how much more can non-HP toner cartridges cost over time, as compared with HP toner cartridges?

A. Up to 60%



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- B. Up to 70%
- C. Up to 90%
- D. Up to 20%

Correct Answer: D

QUESTION 5

What are the hidden costs in the framework of printing?

- A. Wasted toner, ink, and paper due to reprints
- B. Price of the printer after tax
- C. Costs of an intern
- D. Price of the cartridge after discounts

Correct Answer: A

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