



# HP2-B110<sup>Q&As</sup>

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#### QUESTION 1

An HP printhead can fire more than how many drops per second?

- A. 30 trillion
- B. 30 thousand
- C. 300
- D. 30 million

Correct Answer: D

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#### QUESTION 2

What is the process behind a remanufactured cartridge?

- A. Disassembling, cleaning, changing the worn parts, and drum if needed, and then adding new toner
- B. Disassembling, emptying the hopper, cleaning the components, and adding the recoated drum
- C. Disassembling, cleaning the waste hopper and drum, adding toner, and sealing the cartridge
- D. Adding new toner to the empty hopper and performing little or no refurbishing on the cartridge

Correct Answer: A

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#### QUESTION 3

Which type of customer are OfficeJet Pro XL cartridges targeted toward?

- A. Customers with very high workgroup print needs that require WebjetAdmin manageability
- B. Customers with high individual print usage who need low operating costs
- C. Customers who need professional and manageable color for proof printing
- D. Customers who need a maximum flexibility for color cartridge yields

Correct Answer: D

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#### QUESTION 4

Which program provides a full service contract to the customer?

- A. HP Planet Partner Program
- B. HP Channel Lead Pay Per Use



C. HP Supplies Big Deal

D. HP Win-Back

Correct Answer: B

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#### QUESTION 5

What steps does HP take to protect customers from counterfeit cartridges?

A. Partner network, local offices, and worldwide presence

B. Research and development, Marketing and reliability

C. Prevention, product packaging, and investigation

D. Product design, toner formula, and marketing

Correct Answer: C

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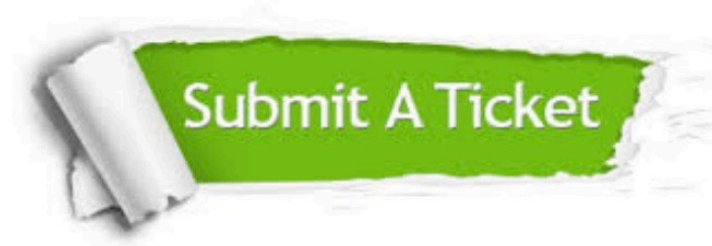
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