



# H19-322<sup>Q&As</sup>

HCS - Pre-Sales - Service Solution (overseas)

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### QUESTION 1

In the enterprise to let the Chinese region, what are the guarantees for the sale of bags?

- A. basic "right case /
- B. standard + II confirmation case)
- C. Silver and Wolf + ()
- D. full card 8 gold medal +
- E. Platinum and Platinum + (Correct Project >

Correct Answer: ABCDE

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### QUESTION 2

The redundancy ability of the old "3 teaching center is ()

- A. redundancy
- B. raspberry wrong
- C. is wrong in money ()
- D. tomb

Correct Answer: C

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### QUESTION 3

What is the IDS1000?

- A. building-style teaching room
- B. building block teaching room
- C. horse packing number of machine room ()

Correct Answer: C

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### QUESTION 4

When a customer\\'s S5500T storage device is purchased for maintenance,

- A. True
- B. False >



Correct Answer: B

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#### QUESTION 5

Guanzi on-site support service W method is incorrect ()

A. on-site service includes two types of on-site training and on-site problem handling.

B. 1 over S Technical Support Cannot Can\\'t Can\\'t Can\\'t Can\\'t Can\\'t Can\\'t Support Support Support Support Support Support Support Support Support Support

C. pairs of sub-positioning Lei to replace the hardware to solve the problem \_ []: ?brother, arrange engineers to carry out on-site hardware more

D. purchase of 7 on-site fISweibao package situation "F, excellent loss through the on-site service to solve the problem (1 confirmed case)

Correct Answer: D

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