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QUESTION 1

If a mutual fund has invested its assets by allocating about one-third each for bonds, preferred stocks, and common stocks, it is identified as:

- A. an income fund
- B. a specialized fund
- C. a balanced fund
- D. a unit investment trust fund

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Correct Answer: C
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a balanced fund. A balanced fund varies its investments among these categories of holdings.

QUESTION 2

Which of the following have a stated interest rate on the face of the certificates?

- A. treasury bills
- B. treasury notes
- C. treasury bonds
- D. both B and C

Correct Answer: D

both B and C. Treasury notes and treasury bonds have stated interest rates. Treasury bills are always sold at a discount to the face amount payable at maturity.

QUESTION 3

A dealer buys 100 shares of XYZ common, which is an actively traded stock, at 23.50. Three days later, when XYZ common is quoted at 19.50 - 19.75, he sells the 100 shares to a customer. The basis for the dealer\\'s markup is:

- A. 10 5/8
- B. 19 7/8
- C. 23 1/2
- D. 5% above cost

Correct Answer: B

19 7/8. The markup is always based on the current market price, not upon cost. Therefore, the markup is based on the offering side of the current quotation.



QUESTION 4

An excerpt from a recent tombstone ad reveals bonds offered publicly at 101. Why were they priced at a premium?

- A. to enable investors to establish a tax loss when the bonds are redeemed at maturity
- B. to reflect prevailing credit ratings and market conditions for the issuer
- C. to provide the issuer with a larger deduction from pre-tax earnings for higher than usual interest payments
- D. to comply with SEC rules mandating such pricing for debt issues maturing in the year 2000 and thereafter
- Correct Answer: B

to reflect prevailing credit ratings and market conditions for the issuer. Premiums or discounts are used in bond offerings to bring the yield in line with current market conditions.

QUESTION 5

Which of the following does not affect the public offering price of a new issue?

- A. anticipated earnings of the issuer in the next year
- B. dividend projections for the next year
- C. the book value of the issuer
- D. the selling group\\'s determination of value in the prevailing market conditions

Correct Answer: D

the selling group\\'s determination of value in the prevailing market conditions. The offering price is determined by factors related to the issuer.

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