



FINANCIAL-SERVICES-CLOUD^{Q&As}

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**QUESTION 1**

What type of customization can be done on Activities? (Tasks and Events) (3 answers)

- A. Workflow Rules
- B. Custom Fields
- C. Field Tracking
- D. Assignment Rules
- E. Validation Rules

Correct Answer: BCE

QUESTION 2

Universal Containers needs to synchronize data between sales force and an external financial system.

How can a system administrator accomplish this?

- A. Use an external ID field to match records between systems
- B. Use the excel connector to export records from both systems
- C. Use the data loader to match records between the systems
- D. Use the data loader to upsert Salesforce records into the financial system

Correct Answer: A

QUESTION 3

Universal Containers currently assigns its users from the facilities and IT teams to the same profile. Universal container recently created a custom object to track company cars and wants only users from the facilities team to have access to this new object.

How can an administrator meet this requirement?

- A. Modify the standard profile currently shared by both teams
- B. Configure field-level security on the new object for the facilities team.
- C. Assign the facilities team to a new role in the role hierarchy.
- D. Create a custom profile for users on the facilities team

Correct Answer: D

**QUESTION 4**

You are getting started with a Financial Services Cloud org. What's a reason why you cannot see the Lightning components and any pre-configured sample data after you set up "My Domain"?

- A. Contact Salesforce to enable "My Domain"
- B. Confirm that you click "Deploy to Users" to permanently deploy the custom domain to users
- C. You need to switch to Salesforce Classic
- D. It is working as designed. You need to configure Financial Services Cloud to create new Lightning components and sample data.

Correct Answer: B

QUESTION 5

Universal Containers requires that the organization-wide default for opportunities be set to public read/write. However, sales users are complaining that opportunity reports return too many results, making it difficult to find their team's opportunities in the report results.

How can the system administrator address this problem?

- A. Use the show filter to filter report results and reduce records returned
- B. Move the opportunity reports into each user's personal reports
- C. Update the sharing rules to limit user access to certain opportunity
- D. Move the opportunity reports into a folder with restricted access

Correct Answer: A

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