



# FINANCIAL-SERVICES-CLOUD<sup>Q&As</sup>

Salesforce Financial Services Cloud (FSC) Accredited Professional  
(AP)

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### QUESTION 1

Universal Containers is using a private sharing model. The US sales director needs full access to all records of the US sales representatives.

How can this be accomplished?

- A. Place the US sales director in a queue with the US sales representative\\'s
- B. Define a role hierarchy where the US sales representatives roll up to the US sales director
- C. Give the US sales director read/write/edit/delete object permissions on the profile
- D. Define a role hierarchy where the US sales director rolls up to the CEO

Correct Answer: B

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### QUESTION 2

Universal Containers wants to create a custom object to capture account survey data. Users must be able to select an account from the survey record. Users also need the ability to view related surveys on the account record.

How should the system administrator meet this requirement? (2 answers)

- A. Create a lookup relationship field on the account object.
- B. Add the account related list to the survey page layout.
- C. Create a lookup relationship field on the survey object.
- D. Add the survey related list to the account page layout.

Correct Answer: CD

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### QUESTION 3

What functionality is included in the Financial Services Cloud Extension license? (2 correct answers)

- A. It enables user access to the Actionable Relationship Center Lightning component
- B. It enables user to configure Compliant Data Sharing
- C. It enables user access to the Action Plans feature
- D. It enables user access to Download Analytics Data and Install
- E. Analytics Templated Apps

Correct Answer: AB

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#### QUESTION 4

Which statement is true if a custom fiscal year is enabled? (2 answers)

- A. The custom fiscal year automatically updates product schedules.
- B. The custom fiscal year must be defined manually
- C. The defined custom fiscal year only affects forecasts
- D. The custom fiscal year setting CANNOT be disabled

Correct Answer: BD

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#### QUESTION 5

Which of the following statement is true of Financial Services Cloud?

- A. You need to assign only the Financial Services Cloud license before you can access the product features
- B. Financial Services Cloud sits on top of Sales and Service Cloud
- C. Financial Services Cloud is an app you buy from AppExchange
- D. Financial Services Cloud is for only Wealth Management companies

Correct Answer: B

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