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QUESTION 1

What relationship can be selected in a custom report type where accounts is the primary object and contacts is the related object? (2 Answers)

- A. Each account may or may not have related contacts.
- B. Each account must have a related account
- C. Each contact may or may or may not have a related account.
- D. Each account must not have related contacts

Correct Answer: AB

QUESTION 2

Which setting can a system administrator enable in the user interface? (2 answers)

- A. Customizable recent tags
- B. Printable list views
- C. Chatter messenger for specific users
- D. Related list hover links

Correct Answer: BD

QUESTION 3

Which field settings can you control in the Page Layout Editor? (3 answers)

- A. Dependent
- B. Required
- C. Controlling
- D. Read only
- E. Visible

Correct Answer: BDE

QUESTION 4

What should be considered when configuring the lead conversion process? (2 answers)



- A. Standard lead fields are automatically converted into account, contact and opportunity fields
- B. Custom Lead fields can be mapped to custom object fields
- C. Roll-up Summary Lead Fields can be mapped to custom contact fields
- D. Custom Lead fields can be mapped to account, contact and opportunity fields

Correct Answer: AD

QUESTION 5

Which of the following would be considered a Junction Object in Salesforce?

- A. A custom object that contains a lookup field to a standard object
- B. Two standard objects that have lookup relationship with each other
- C. A many-to-many relationship created with two master-detail relationship
- D. A many-to-many relationship created with two lookup relationships

Correct Answer: C

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