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QUESTION 1

Insightopia is planning to create a high-performance site for its partners. The Home page will feature multiple custom components that will provide insights and trends along with near real-time updates. Which template should Insightopia consider for its site?

- A. Partner Central
- B. Customer Account Portal
- C. Build Your Own (LWR)
- D. Help Center

Correct Answer: C

Build Your Own (LWR) is a template that allows you to create a high-performance site using Lightning Web Components and other web standards. This template is suitable for Insightopia to create a site for its partners that features multiple custom components that provide insights and trends along with near real-time updates.

QUESTION 2

Ursa Major Solar would like content from Salesforce CMS to be queried when users search for keywords in its customer portal.

Which setting must be turned on in order for Global Search in Experience Builder to query content in Salesforce CMS?

- A. Community must be activated.
- B. Sharing Rules must be set to Read/Write.
- C. Search must be enabled for the selected CMS Channel.
- D. Gather Customer Insights Data must be selected.

Correct Answer: C

This setting allows the CMS content to be searchable within the channel where it is published. To enable search for a channel, open the CMS Channels tab in Salesforce CMS, select Edit beside a channel, and click the Search toggle. Additionally, if the site is created with Experience Builder, the Global Search Box component must be configured to include the Content object.

QUESTION 3

A manager at Ursa Major Solar is responsible for creating and editing only the community users for the Partner Community they have recently set up using Experience Cloud. However, the manager is able to make organizational changes to the user records of the internal users as well.

What could be the possible issue here?

- A. The manager has been given the Manage Profiles and Permission Sets permission.



- B. The manager has been given the Manage Customer Users permission.
- C. The manager has been given the Manage User permission.
- D. The manager has been given the Manage External Users permission.

Correct Answer: C

This permission allows the manager to create, edit, and delete all users in the org, including internal users. This permission overrides the sharing settings and role hierarchy that normally restrict access to user records. To limit the manager's access to only community users, the manager should be given the Manage External Users permission instead.

QUESTION 4

Dreamscape Flowers (DF) is evaluating Salesforce Partner Relationship Management (RPM) to help improve its current channel sales performance.

In what two ways can Salesforce PRM help DF accelerate channel sales?

Choose 2 answers

- A. By automating partner entitlement assignment in Channel sales teams
- B. BY automating partner tiering in Channel sales hierarchy
- C. By automating partner lead routing
- D. By automating quoting with Salesforce CPQ

Correct Answer: BC

Two ways that Salesforce PRM can help DF accelerate channel sales are B and C. Salesforce PRM is a solution that allows you to manage your partner relationships and empower them to sell your products and services. By using Salesforce PRM, DF can automate partner tiering in Channel sales hierarchy, which allows them to assign different tiers and benefits to their partners based on their performance and potential. DF can also automate partner lead routing, which allows them to distribute leads to their partners based on criteria such as location, product, or skill. These features can help DF increase partner engagement and loyalty, optimize lead conversion, and grow channel revenue.

QUESTION 5

A consultant is setting up an experience for a client in a new org. The client insists on using standard profiles for external users.

Which step is required in order to use standard profiles in an experience?

- A. Allow using standard external profiles for self-registration, user creation, and logging in must be enabled.
- B. Create a permission set with 'Allow standard external profiles' check assign to all external users.
- C. Ensure the standard profile have Allow using standard external profiles for self- registration, user creation, and login set to True.



D. Customer Community Plus Login Experience license need to be used.

Correct Answer: A

To use standard profiles in an experience, the step that is required is to enable the "Allow using standard external profiles for self-registration, user creation, and login" option in Setup. A profile is a collection of settings and permissions that determine what users can see and do in Experience Cloud. Standard profiles are predefined profiles that come with Salesforce and cannot be edited or deleted. To use standard profiles for external users in an experience, you need to enable the "Allow using standard external profiles for self-registration, user creation, and login" option in Setup, which gives you access to use standard profiles such as Customer Community User or Partner Community User.

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