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QUESTION 1

Universal Containers (UC) maintains multiple customer experiences, but only one profile for all customer users. No customer has access to more than one experience.

Which two steps should the UC admin take to grant access to each customer? Choose 2 answers

- A. Create a permission set.
- B. Select a permission set for a given experience.
- C. Select the profile for a given experience.
- D. Edit the applicable user profile.

Correct Answer: AB

QUESTION 2

Dreamscape Flowers needs to create a digital experience that meets the following requirements:

1.

It allows for collaboration between customer and partner users.

2.

Self-service for customer users is available.

3.

Partner users create or resolve cases for their customers and need to see case data on a dashboard.

4.

Partner users do not manage Leads, Opportunities, or Campaigns. Which license type should a Salesforce Admin use for these partner users?

- A. Customer Community
- B. Customer Community Plus
- C. Employee Community
- D. Partner Community

Correct Answer: B

QUESTION 3



Ursa Major Solar (UMS) will be creating a partner portal to distributing leads to partners. Partners will also be able to create their own leads in the portal UMS has decided to use Partner Central template. Which three should UMS take at a minimum In order to meet the requirement?

- A. Create a Lead Process for Lead Distribution
- B. Create a Lead Queue for Lead Distribution.
- C. Enable Allow External Creation\\' in Digital Experience settings
- D. Configure Lead creation Leadon low Distribution inside PRM Workspace.

Correct Answer: BCD

QUESTION 4

Universal Containers (UC) is a conglomerate with various lines of business operating worldwide. UC helps finance crop research, provides insurance services to coffee growers, and manufactures specialized coffee machines and other products. UC also has a franchise unit to help grow its franchise business worldwide. UC is planning to build multiple portals and sites to support its various lines of business.

What two points should UC keep in mind when selecting a template for these sites and portals?

Choose 2 answers

- A. Industry-specific Lightning Bolt solutions are available today but not templates. Pencil and Paper
- B. Insurance Agent Portal template becomes available once Financial Services Cloud is correctly set up in an org.
- C. Industry-specific templates are available today but not Lightning Bolt solutions.
- D. Industry-specific templates as well as Lightning Bolt solutions are available today.

Correct Answer: BD

QUESTION 5

Northern Trail Outfitters (NIO) is considering how to manage its accounts for the B2B portion of its business. NIO uses person accounts for its B2C business, and business accounts with related contacts for its B2B business. NTO has several B2B customer accounts that are very large. These accounts have child accounts that represent departments and opportunities at the department level that will need to be visible to users at the parent account level. NTO has Customer Community Plus licenses.

How should NTO manage its accounts in its Partner Community?

- A. Extend the Standard Role Hierarchy setting departments as child accounts.
- B. Enable the External Account Hierarchy setting departments as child accounts.
- C. Use the Business Accounts and Contacts with Sharing Sets to grant additional record access as needed.
- D. Since NTO has person accounts, it cannot use the External Account Hierarchy and will need to use groups and



sharing rules to grant the required record access.

Correct Answer: D

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