

### E DU CATION-CLOUD-CONSULTANT<sup>Q&As</sup>

Salesforce Certified Education Cloud Consultant

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#### **QUESTION 1**

An elementary school wants to implement an out-of-the-box solution to track enrollments by grade. Which solution should the consultant recommend?

- A. K-12 Architecture Kit
- B. Nonprofit Success Pack
- C. Education Data Architecture
- D. Program Management Module

Correct Answer: A

#### **QUESTION 2**

The Student Services department wants a way for students and advisors to picture academic options more clearly and visualize degree requirements.

Which two components should the consultant recommend to meet their needs?

Choose 2 answers

- A. Success Plans
- B. Path
- C. Pathways
- D. Plan Requirements

Correct Answer: AC

#### **QUESTION 3**

The Advancementoffice is replacing its old CRM system with Salesforce. After creating its technology roadmap and fundraising timeline, the new Salesforce environment may go live during a major capital fundraising campaign. Which critical factor should the consultantidentify?

- A. Resource availability
- B. Technical complexity
- C. Staff cross-training
- D. Cost of the implementation

Correct Answer: C



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#### **QUESTION 4**

The Registrar\\'s office has limited staff and is interested in a real-time automated Salesforce messaging solution that can address common student questions on deadlines and requirements, and provide links to resources.

Which two options should the consultant recommend to meet the requirement?

Choose 2 answers.

- A. Knowledge
- B. Queues
- C. Bots
- D. Live Chat

Correct Answer: CD

#### **QUESTION 5**

A university\\'s IT department and its consultant are integrating data from the Student Information System (SIS) to the Education Data Architecture (EDA). Advisors need to see a student\\'s primary course of study.

Which object in EDA indicates a student\\'s major?

- A. Education History
- B. Relationship
- C. Program Plan Requirement
- D. Affiliation

Correct Answer: D

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