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QUESTION 1

A university plans to implement Advisor Link for approximately 90,000 students. The university needs to populate data from the student information system (SIS) to Salesforce. The data exported from SIS needs to be automatically modified to correspond to values in Salesforce.

Which integration approach should the consultant recommend?

- A. Lightning Connect
- B. Salesforce Data Import Wizard
- C. ETL tool
- D. Salesforce Data Loader

Correct Answer: C

QUESTION 2

The Advancements Office wants Salesforce to automatically create a supporters\\' score based on their donation amount, giving capacity, giving history, and relationship type to the university. Which Salesforce solution should the consultant recommend?

- A. Tableau CRM
- B. Nonprofit Success Pack
- C. Einstein Prediction Builder
- D. Insights Platform Data Integrity

Correct Answer: B

QUESTION 3

A large university is planning to release a new recruitment and admissions solution using Salesforce. The university is closely evaluating a launch window in conjunction with thecampus calendar. Where should the university confirm the Salesforce product release dates that could impact the timeline?

- A. Trailhead
- B. Salesforce Trust website
- C. Setup Menu
- D. partner Community

Correct Answer: A



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QUESTION 4

An institution\\'s Office of Career Services wants a solution that allows students to schedule appointments with any available directly from a portal. Which feature should the consultant recommend to meet the requirement?

- A. Email to Case
- B. Success Teams
- C. Advising Pools
- D. Early Alerts

Correct Answer: D

QUESTION 5

- A. Trailhead
- B. Salesforce Trust website
- C. Setup Menu
- D. Partner Community

Correct Answer: B

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